	AIIMS-II Pre Bid Representations -Commercial					
	Ref:HLL/PCD/PMSSY/AIIMS-II/01/13-14					
Sl. N o.	Bidder name	Tender Clause	Suggestion from bidder	HLL Observation / Suggestion	Committee recommendations	
1	Johnson & Johnson Limited	Warranty period will be 24 months from the date of installation, commissioning and acceptance or 30 months from the date of last shipment/dispatch, whichever is earlier	Warranty period should be either 26 months from the supply of the equipment or 24 months from date of installation	As per the minutes of the meeting dated 2nd/3rd and 4th September 2013 all equipment need to be procured with 60 months waranty. And hence the warranty conditions will be 60 months from the dateof acceptance of equipment or 66 mnths from the date of last shipment or despatch whichever is earlier	Committee agreed to change the warranty condition as proposed by HLL Lifecare Ltd	
		Payment Terms	Payment should be made within 45 days from the date of installation	Payment terms will be as per tender condition	Committee recommended to keep the payment terms as per	
		The tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of tech	This technology requires consistent supplies of spare parts, consumables and technical service. In order to make these feasible, the company should have minimum 25 installations in the government hospitals across the country. This will ensure better service support with spare parts since these	The qualification criteria will be as per terms and conditions of the tender enquiry	Committee recommended to keep the Qualification criteria as it is .	

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			machines are		
			going to		
			different parts		
			of the country.		
2	Rohanika	The Tenderers quoting as	The Bidders	The proposal is to	Committee
	Electronics	authorized representative of the	quoting as	delete the clause " of	recommended to
	&Medical	manufacturer meeting the above	authorized	the same	keep the
	Sysytems	criteria 2 (a) should have	representative	manufacturer" from	qualification
		executed at least one contract in	of the	the qualification	criteria as they are
		the last five years from the date	manufacturer	criteria. Since the	in view of the
		of tender opening of similar	meeting the	tender enquiry	directions of
		equipment meeting major	above criteria 2	document is already	programme
		parameters of technical			
		•	(a) should have	vetted by IFD and	division to adopt
		specification which is	executed at	Division has	the tender
		functioning satisfactorily,	least one	mandated HLL to go	document approved
		anywhere in India of the same	contract in the	with the approved	for pre clinical
		manufacturer	last five years	tender document of	department also for
			from the date of	pre clinical	this tender.
			tender opening	department for Rs.	
			of similar	200 Cr vide	
			equipment	Ministries order	
			meeting major	dated 5th July 2013,	
			parameters of	it may not be	
			technical	appropriate to	
			specification	change the	
			which is	qualification criteria	
			functioning	in the pre bid	
			satisfactorily,	although in the	
			anywhere in	PMSSY phase II	
			India.	document it is	
			ilidia .		
				mentioned as any	
	T	WE	EMD 0 PD C	manufacturer.	TT1
3	Instromedi	"Earnest Money Deposit"	EMD&PBG	Since in the present	The committee
	x (India)	(EMD) means Bid Security/	either from	case EMD and PBG	agreed with the
	Pvt. Ltd.	monetary or financial guarantee	Bidder or their	has been asked from	proposal of HLL
		to be furnished by a tenderer	Foreign	the bidder/ tenderer	
		along with its tender.	principals	and PBG has been	
			should be	asked from the	
			accepted	supplier (to whom	
			_	the work order has	
				been issued). M/s	
				Instromedix may be	
				asked to follow the	
				tender conditions	
				tender conditions	

		The Tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India of the same manufacturer	Last line mentioning "Anywhere in India of the same manufacturer" should be deleted or experience of any other manufacturer should be avoided	The proposal is to delete the clause " of the same manufacturer" from the qualification criteria. Since the tender enquiry document is already vetted by IFD and Division has mandated HLL to go with the approved tender document of pre clinical department for Rs. 200 Cr vide Ministries order dated 5th July 2013, it may not be appropriate to change the qualification criteria in the pre bid although in the PMSSY phase II document it is mentioned as any manufacturer.	Committee recommended to keep the qualification criteria as they are in view of the directions of programme division to adopt the tender document approved for pre clinical department also for this tender.
4	Mitra Medical Services LLP	7.4 Comprehensive warranty for 2 years and 5 years CMC after warranty	Comprehensive warranty should be minimize for flexible quoting	Comprehensive warranty will be of 5 years as per the minutes of the meeting dated 2nd/ 3rd and 4th September held at Nirman Bhawan	The committee agreed with the proposal of HLL
5	B. BRAUN	After sales service centre should be available at the city of Hospital/Institution/Medical College on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by Tenderer/Indian Agent. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.	Along with the above point service centre should be available PAN India too.	Pan India availability of service may not be required for SIX AIIMS	The committee agreed with the proposal of HLL

6	MEDEX	2. (a) The Manufacturer should	An non atom dand	Qualification anitami	The committee
0			As per standard	Qualification criteria	
	INDIA (P)	have supplied and installed in	HLL Standard	need not be changed	agreed with the
	LTD	last Five years from the date of	Qulalification	in the pre bid as	proposal of HLL
		Tender Opening, at least 50%	Criteria	should be in line	
		of the quoted quantity of the	2. (a) The	with the approval of	
		similar equipment meeting	Manufacturer	MOH&FW	
		major parameters of technical	should have		
		specification which is	supplied and		
		functioning satisfactorily. (For	installed in last		
		equipments which are	Five years from		
		consumable in nature, as	the date of		
		identified in the list of	Tender		
		requirement, proof of	Opening, at		
		delivery/acceptance by	least 100% of		
		consignee/purchaser shall also	the quoted		
		be considered acceptable)	quantity of the		
			similar		
		2. (b) The Tenderers quoting as	equipment		
		authorized representative of the	meeting major		
		manufacturer meeting the above	parameters of		
		criteria 2 (a) should have	technical		
		executed at least one contract in	specification		
		the last five years from the date	which is		
		of tender opening of similar	functioning		
		equipment meeting major	satisfactorily.		
		parameters of technical	(For		
		specification which is	equipments		
		functioning satisfactorily,	which are		
		anywhere in India of the same	consumable in		
		manufacturer	nature, as		
		manufacturer	identified in the		
			list of		
			requirement,		
			proof of		
			delivery/accepta		
			-		
			nce by consignee/purch		
			aser shall also		
			be considered		
			acceptable)		
			2. (b) The		
			Tenderers		
			quoting as authorized		
			representative		
			of the manufacturer		
			meeting the		
			above criteria 2		
			(a) should have		

	executed at	
	least <u>50% of</u>	
	the quoted	
	quantity of the	
	of similar	
	equipment	
	meeting major	
	parameters of	
	technical	
	specification	
	which is	
	functioning	
	satisfactorily,	
	anywhere in	
	India of the	
	same	
	manufacturer	