Minutes of the Prebid Meeting held at HLL Bio Medical Office Thycaud on 6.02.2013 at 11.00 am for the Supply of Medical Equipment ,Medical Furniture, General Items and Consumables for the setting up of Emergency and Critical Care Department at Alappuzha Medical College, Kottayam Medical College, Trissur Medical College

Ref: Tender No: HLL/ID/14/13, HLL/ID/14/14, HLL/ID/14/12

The pre-bid meeting for the referred tender enquiry was held on 04/02/2014. Based on pre-bid discussions following amendments are being incorporated in the referred tender enquiry document.

I.ICU Ventilator

(1) Existing Specifications:

Point 1.1: Should be microprocessor controlled ventilator with integrated facility for ventilation monitoring from new born to adult.

Read As:

Point 1.1: Should be microprocessor controlled ventilator with integrated facility for ventilation monitoring from Pediatrics to adult.

(2) Existing Specifications:

Point 1.4: Should have facility to measure and display the following parameters c) 3 loops- P-V, F-V, P-F with facility of saving of 3 Loops for reference.

Read As:

Point 1.4: Should have facility to measure and display the following parameters c) 3 loops- P-V, F-V, P-F with facility of saving of 3 Loops for reference. At least 2 Loops should be provided.

(3) Existing Specifications:

Point 1.5: Should have trending facility for 72 hours with minimum 5 minutes intervals for recent 24 hours.

Read As:

Point 1.5: Should have trending facility for 24 hours.

(4) Existing Specifications:

Point 1.7: Should have following settings for all age groups. a) Tidal Volume : 5 to 2000 ml

Read As:

Should have following settings for all age groups. a) Tidal Volume : 50 to 2000 ml

(5) Existing Specifications:

Point 1.7: Should have following settings for all age groups. i) Pause Time

Read As:

Should have following settings for all age groups. i) Pause Time/ Inspiratory Flow adjustments

(6) Existing Specifications:

Point 1.15: Should have automatic patient detection facility .(optional)

Read As:

Point 1.15: Deleted

(7) Existing Specifications:

Point 1.16: Should have Medical Air Compressor. (Optional) with following facilities

a) Must be stand-alone Medical Air compressor

Read As:

Point 1.16: Should have Medical Air Compressor. (Optional) with following facilities

Should be inbuilt compressor or mountable on the trolley. It should meet the required flow.

II INFUSION PUMP

(1) Existing Specifications:

Point 1.2: Should have Flow rate range (primary) 0.1 to 99.9 ml/hr. (0.1 ml increments) and 1 to 1200 ml/hr. (1ml increments.)

Read As:

Point 1.2:Should have Flow rate range (primary) 0.1 to 99.9 ml/hr. (0.1 ml increments) and 1 to 999.9 ml/hr. (1ml increments.)

III MULTI PARAMETER MONITOR

(1) Existing Specifications:

Point 1.7: Should have external demand pacemaker. (Optional)

Point 1.2: Deleted

IV CENTRAL STATION

(1) Existing Specifications:

Point 1.2: Central station monitor should be able to perform the function of the bedside monitor also.

Read As:

Point 1.2: Deleted

V BIPAP

(1) Existing Specifications:

Point 1.3: Pressure range IPAP: 5 – 20 h Pa (mbar)

Read As:

Point 1.3: Pressure range IPAP: 5 – 40 h Pa (mbar)

VI NON-INVASIVE VENTILATOR

(1) Existing Specifications:

Point 1.3: Pressure range IPAP: 5 – 20 h Pa (mbar)

Read As:

Point 1.3: Pressure range IPAP: 5 – 40 h Pa (mbar)

VII PULSE OXIMETER

1) Existing Specifications:

Point 2. 10 Battery back-up operating time 5 hours internal & rechargeable.

Read As:

Point 2. 10 Battery back-up operating time 4 hours internal & rechargeable.

VIII STAFF CHAIR (ARM CHAIR-SWIVEL-MEDIUM)

1) Existing Specifications:

Point 1.3: Gas height adjustment

Read As:

Point 1.3: Efficient Gas height adjustment

2) Existing Specifications:

Point 1.5 With height adjustable, broad padded and upholstered arm rests and comfortable back rest

Read As:

Point 1.5 ABS arm rests and comfortable back rest

3) Existing Specifications:

Point 1.6: Antistatic castors, approx 75mm diameter, at least 2 with brakes.

Read As:

Point 1.6: Antistatic castors, approx 75mm diameter

IX AUTOMATIC BLOOD GAS ANALYSER (ABG) WITH ISE

1) Existing Specifications:

Point 1.2: Measured parameters should include: pH, PCO2, pO2, Cl, Na, K, Ca & Mg

Read As:

Point 1.2: Measured parameters should include: pH, PCO2, pO2, Cl, Na, K, & Ca

	Warranty -Alappuzha Medical College					
SN NAME OF THE ITEM QTY Warranty(Ye						
	EQUIPMENT					
1	ABG Analyzer with ISE	2	2			
2	Alpha (ripple) motor with mattress	8	2			
3	Ambubag	12	1			
4	BIPAP Machine	4	2			
5	Defibrillator with monitor	6	2			
6	Diagnostic set	6	1			
7	ECG machine-12 channel	1	2			
8	Digital (Electronic) BP apparatus	16	1			
9	Examination lamp - mobile- 5000lux	6	2			
10	Flexible fiberoptic bronchoscope	1	2			
11	Fluid warmer	8	2			
12	Glucometer	14	1			
13	Heavy duty Electrical suction M/C	10	2			
14	ICU ventilator	16	2			
15	Infusion pump	2	2			
16	Minor Operation theatre light	2	2			
17	Non Invasive Cardiac output Monitor	1	2			

WARRANTY

18	Non Invasive Ventilator	3	2
19	Patient monitor - 3 Parameter	11	2
20	Patient monitor - 5Parameter	2	2
21	Patient monitor - 5Parameter wih central station	12	2
22	Patient monitor - 5Parameter with central station	18	2
23	Patient warmer	8	2
24	Pharmaceutical Refrigerator	1	2
25	Pneumatic leg compression devie	6	2
26	Portable (Tansport)patient monitor	2	2
27	Portable Ultrasound Machine	1	2
28	Portable Ventilator	2	2
29	Portable X ray-100 mA	1	2
30	Pulse oximeter	2	2
31	Sphygmomanometer	17	1
32	Stethoscope	17	1
33	Syringe pump	54	2
34	Table top autoclave (sterilizer)	2	2
35	Digital (Electronic) Thermometer	17	1
36	Ultrasonic Nebulizer	17	1
37	Video laryngoscope	1	2
38	X ray viewing panel	3	2
	FURNITURE		
1	Arm chair - swivel- Medium (staff chair)	30	2
2	Bedside locker	35	2
3	Change bench	2	2
4	Change Locker -12 compartments	2	2
5	Clean linen trolley	1	2
6	Conference room table	1	2
7	Crash Cart	5	2
8	Cupboard with wardrobe	7	2
9	Dirty linen hamper -Single	4	2
10	Dressing trolley	7	2
11	Emergency Trolley	3	2
12	Floor cleaning trolley	1	2
13	IV stand	43	2
14	Junior Executive Chair	3	2
15	Junior Executive table	1	2

16	Medicine trolley	3	2
17	Mobile Bedside Screen	6	2
18	Multi seater chair –3 seater	15	2
19	Office table	3	2
20	Open Slotted angle storage shelves	15	2
21	Overbed Table	41	2
22	Patient Bed - 4section	32	2
23	Patient Bed -2section	9	2
24	Patient Trolley	10	2
25	Procedure bed	2	2
26	Single cot with matress	4	2
27	Visitors chair	7	2
28	Waste bin-SS	21	1
29	Water dispenser with cold & hot outlet	1	2
30	Wheel Chair	6	2
31	White Board	1	2
	GENERAL ITEMS		
1	Computer	4	2
2	Clock	4	1
3	Hand Dryer	6	2
4	Induction Cooker	2	2
5	Phone	4	1
6	Refrigerator-200 L	2	2
7	Television	1	2
8	Torch	16	1
9	Vacuum cleaner	1	2

	Warranty -Kottayam Medical College					
	EQUIPMENT	Warranty (Years)				
1	ABG Analyzer with ISE	2	2			
2	Alpha (ripple) motor with mattress	8	2			
3	Ambubag	8	1			
4	Bed pan washer	1	2			
5	BIPAP Machine	4	2			
6	Chest Vibrator	2	2			
7	Defibrillator with monitor	4	2			

8	Diagnostic set	4	1
9	Electrical suction M/C	6	2
10	Electronic BP apparatus	10	1
11	ETO STERILIZER	1	2
12	Examination lamp - mobile- 5000lux	4	2
13	Fiberoptic bronchoscope	1	2
14	Fluid warmer	8	2
15	Glucometer	10	1
16	Hand Dryer	3	2
17	ICU ventilator	20	2
18	Infusion pump	22	2
19	Patient monitor - 5Parameter	2	2
20	Patient monitor - 5Parameter wih central		
20	station	12	2
21	Patient monitor - 5Parameter with central		
21	station	12	2
22	Patient warmer	8	2
23	Pharmaceutical Refrigerator	2	2
24	Pneumatic leg compression device	6	2
25	Portable patient monitor	2	2
26	Portable Ultrasound Machine	1	2
27	Portable Ventilator	2	2
28	Portable X ray-100 mA	1	2
29	Pulse oximeter	8	2
30	Sluice Machine-15 Kg	1	2
31	Sphygmomanometer	12	1
32	Stethoscope	12	1
33	Syringe pump	44	2
34	Table top Sterilizer	2	2
35	Thermometer electronic	12	1
36	Ultrasonic Nebulizer	12	1
37	Video laryngoscope	1	2
38	X ray viewing panel	2	2
	FURNITURE		
1	Arm chair - swivel- Medium (office chairs)	16	2
2	Bedside locker	26	2
3	Change bench	8	2
4	Change Locker -12 unit	8	2
5	Clean linen trolley	2	2

6	Crash Cart	4	2
7	Cupboard	13	2
8	Dirty linen hamper -Single	12	2
9	Doctor table	5	2
10	Dressing trolley	4	2
11	Emergency Trolley	2	2
12	Floor cleaning trolley	2	2
13	IV stand	26	2
14	Medicine trolley	2	2
15	Mobile Bedside Screen	4	2
16	Multi seater chair -3 seater	12	2
17	Nurse room table	1	2
18	Office table	1	2
19	Open shelves	31	2
20	Overbed Table	26	2
21	Patient Bed - 4section	27	2
22	Patient Trolley	8	2
23	Room table	1	2
24	Single cot with matress	6	2
25	Visitors chair	22	2
26	Waste bin-SS	32	1
27	Wheel Chair	4	2
	GENERAL ITEMS		
1	Clock	3	1
2	Computer	4	2
3	Induction Cooker	3	2
4	Phone	7	1
5	Refrigerator-200 L	2	2
6	Television	1	2
7	Torch	18	1
8	Vacuum cleaner	2	2
9	Water dispenser with cold & hot outlet	1	2

Warranty – Thrissur Medical College				
SN	NAME OF THE EQUIPMENT	QUANTITY REQUIRED	Warranty (Years)	
1	Multiparamonitor with 6 central station	40	2	
2	Suction apparatus	15	2	
3	ICU Ventilator	23	2	
4	Ventilator portable	4	2	
5	ETO sterilizer	1	2	
6	Syringe pump	65	2	
7	Defibrillator with external pacing	5	2	
8	Biphasic Defibrillator	10	2	
9	Blood Gas Analyzer	1	2	
10	Body Warmer	8	2	
11	Blood Warmer	8	2	
12	Fiber Optic Bronchoscope	1	2	
13	Over head lamp for minor surgical procedure	2	2	
14	BP Apparatus Anaeroid	24	1	
15	BP Apparatus mercury	20	1	
16	ECG Machine 12 channel	2	2	
17	ECG Machine 3 channel	2	2	
18	Glucometer	10	1	
19	Ambu Bag adult	18	1	
20	Laryngoscope with adult blade	20	1	
21	Electronic weiging machine	10	2	
22	Nebulizer diaphragm type	20	1	
23	Needle destroyer	10	1	
24	Pulse oximeter	20	2	
25	Oxygen cylinder with gauge	7	2	
26	Plasmapheresis machine	1	2	
27	Cidex tray	10	1	
28	Sterilizer	10	2	

20	Temporary pacing pulse	1	2
29	generator	1	2
30	X ray lobby	10	2
31	Multiparamonitor with IBP	1	2
32	C arm	1	2
33	Portable X ray	1	2
	FURNITURE		
1	ICU cot with matress	62	2
2	Patient Shifting trolley	10	2
3	Shoe Rack	12	2
4	Staff Chair	46	2
5	Visitor Chair	7	2
6	Junior Executive Chair	7	2
7	Waste Bin-Plastic (For Staff	15	1
	Room & Duty Doctors Rooms)	15	1
8	Waiting Chair 3 Seater	24	2
9	Waste Bin-Plastic	55	1
10	Junior Executive Table	7	2
11	Steel Cupboard	12	2
12	Overbed table	30	2
13	Drug Trolley	14	2
14	Lockers for for staff each	10	2
14	having 6 pigeon chest	10	2
	GENERAL ITEMS		
1	Desktop Computer with	14	2
1	printer	14	2
2	Emergency lamp	8	2
3	Refrigerator	16	2
4	Vacuum cleaner	4	2
5	Torch	10	1

The **warranty** shall remain valid

a. As stated above for all items:

followed by a CMC for a period of 5 (Five) Years for only Equipments And General Items having warranty of 2 years after the goods or any portion thereof as the case may be, have been delivered to the final destination and accepted by the purchaser/CONSIGNEE in terms of the contract.CMC price should be quoted separately year wise after warranty.

b. No conditional warranty like mishandling, manufacturing defects etc. will be acceptable.

Payment Terms clause 21.1 and in Additional clause 3

Payment shall be made subject to recoveries, if any, by way of liquidated damages or any other charges as per terms & conditions of contract in the following manner.

Payment for Domestic Goods Or Foreign Origin Located Within India.

Payment shall be made in Indian Rupees as specified in the contract in the following manner:

a) On delivery:

75 % payment of the contract price shall be paid on receipt of goods in good condition and upon the submission of the following documents:

- (i) Four copies of supplier's invoice showing contract number, goods description, quantity, unit price and total amount;
- (ii) Consignee Receipt Certificate as per in original issued by the authorized representative of the consignee;
- (iii) Two copies of packing list identifying contents of each package;
- (iv) Inspection certificate issued by HLL.
- (v) Certificate of origin.

b) On Acceptance:

Balance 25 % payment would be made after satisfactory completion against 'Final Acceptance Certificate' of goods/equipments to be issued by the consignees and endorsed by HLL subject to recoveries, if any, either on account of non-rectification of defects/deficiencies not attended by the Supplier or otherwise.

FORM 'A'

FINANCIAL INFORMATION

I. Financial Analysis – Details to be furnished duly supported by figures in profit & loss account for the last five years duly certified by the Chartered Accountant. (Copies to be attached).

A. Gross Annual turn over:

2008-09	2009-10	2010-11	2011-12	2012-13	Average Annual Turnover

B. Profit

	2008-09	2009-10	2010-11	2011-12	2012-13
Profit for the year					

II. The below certificate is enclosed:

PAN & Service Tax Registration copies

Signature of Chartered Accountant with Seal Signature of Applicant

The supplier should give CMC for 5 years, for the Equipments and General Items which have a warranty period of two years .Cost of CMC will be considered for price comparison purpose.

The commercial queries raised by different parties are as follows

M/s Kerala Surgical Equipments Pvt Ltd

1. Please clear the Group Wise evaluation for Furniture, General Items & Consumables.

The conditions are as per tender

- Performance Certificates for each items for specific amounts or in percentage basis of quoted items. As per tender
- Please brief the Un Conditional Warranty Terms.
 It is Comprehensive Warranty.
- 4. Repair/replacement with 8 hours irrespective of time and day ,please change it with in 24 hrs.

The Repair/replacement shall initiate within 24 hours

5. Extension of warranty for replaced/repaired items during the warranty period (24 months from the date of the repair/ replaced --Instead of that warranty will ends for the replace item once the warranty expired the equipment.

The warranty is for 24 months from the final acceptance for all items.

6. LD will start after 2 months from the date of LOI. our suggestion give three months after getting ready the site.

As per tender

7. Required the availability of spare parts for 10 years- Required the availability of spare parts for warranty and CMC ends.

As per tender

8. Required documents for 75 % payments.

The payment terms will be as amended in the pre bid meeting minutes

M/s Covidien and M/s Allengers

The eligibility criteria 06 in the tender document are modified as follows:

The firms should be registered with Income Tax , VAT and Service Tax Authorities and copies of PAN , Service Tax Registration, VAT Registration have to be submitted along with application.

M/s Sree Gokulam Healthcare

- Kindly amend the qualification criteria as 30% of the said equipments/ item installation within any of the last five financial years The qualification Criteria is as per the tender.
- Kindly allow to furnish the EMD amount as Bank Guarantee.
 The Earnest Money Deposit shall be deposit as per the tender.

The name of the above works and the tender submission date and opening date is also amended as follows:

Tender No:	Name of the work	Tender submission date and time	Tender opening date and time
HLL/ID/14/14	Supply of Medical Equipment ,Medical	19.02.2014 at	20.02.2014 at
	Furniture, General Items and	2.00 pm	11.30 am
	Consumables for the setting up of		
	Emergency and Critical Care Department		
	at Kottayam Medical College		

HLL/ID/14/13	Supply of Medical Equipment ,Medical	20.02.2014 at	21.02.2014 at
	Furniture, General Items and	2.00 Pm	11.30 am
	Consumables for the setting up of		
	Emergency and Critical Care Department		
	at Alappuzha Medical College.		
HLL/ID/14/12	Supply of Medical Equipment ,Medical	21.02.2014 at	22.02.2014 at
	Furniture, General Items and	2.00 pm	11.30 am
	Consumables for the setting up of		
	Emergency and Critical Care Department		
	at Thrissur Medical College		

The pre bid meeting minutes shall form part of the tender document and all the bidders are requested to seal and sign the pre bid meeting minutes and should be submitted along with the tender.