HLL LIFECARE LTD

EMPANELMENT OF CA FIRMS FOR INTERNAL AUDIT ASSIGNMENT

- 1. HLL Lifecare Ltd,a Mini ratna enterprise invites applications on the undernoted prescribed format from practicing 'Partnership firms/LLPs/Proprietorship firms of Chartered Accountants in India' who fulfill the eligibility criteria as mentioned hereunder and are willing to have their Firms empanelled as Internal Auditors of the Company for conducting internal audit of Manufacturing units,C&FA Agents,Depots,Marketing Offices,Medical Labs and Medical Retail Outlets across India.
- 2. The Bio-data should be submitted as per Annexure 1 to the Company Secretary& Senior Vice President(HR), HLL Lifecare Ltd, Corporate & Registered Office, HLL Bhawan,Poojappura, Thiruvananthapuram 695012, only by postal service / courier.
- 3. "Application for "Empanelment of CA Firm for Internal Audit" should be mentioned on the envelope, carrying Bio-data.
- 4. TheScope of Audit is prescribed in Annexure 2 and the format of Audit report in Annexure 3. "Eligibility Criteria" for empanelment for CA Firms for Internal Audit in our company is as per Annexure 4.
- 5. CA Firms applying for empanelment must submit along with application, the Copy of partnership deed + Copy of registration certificate issued by the ICAI certifying the constitution of the Firm, their branches & date from which it is continuing as a Firm (latest).
- 6. Experience Certificates of CA Firm in the Public Sector Undertakings as Internal Auditor be enclosed, in absence of which application will not be accepted.
- 7. Mere submission of application does not, in any way, constitute guarantee for allotment of the audit job of any nature from the company. The allocation of units to the auditors will purely be the choice of the Company.
- 8. The periodicity of internal audit assignment (if any) will be for ONE YEAR with quarterly review of performance and would be extended for a further period of THREE YEARS (Overall 3 years), based on the 'Satisfactory Performance' of the CA firm.
- 9. 'Incomplete Application' or 'Application Without Requisite Enclosures' will not be entertained.
- 10. The Internal Audit Firm will undertake that they will not sub contract/sub assign the audit assignment.
- 11. If empanelled, the detailed terms & conditions of offer including fee and other expenses payable will be intimated at the time of allotment of audit work.
- 12. Assignments of empanelled CA firms will be governed by "Code of Ethics for Chartered Accountants" circulated by ICAI in its website and the company will initiate necessary action against such CA firms and its partners in case serious deficiencies observed are detrimental to company's interest. CA Firms which are presently debarred by ICAI or any other regulatory bodies are not eligible for empanelment.
- 13. i) CA firms which carry Statutory Audit Assignments for a year will not be considered for internal audit assignment during that year and the next year. These instructions would even apply to firms of which a partner or proprietor is engaged or to be engaged in internal assignment of the company.
 - ii) "Associate concerns of CA Firms" should not have conducted Statutory Audit of our Company or its subsidiaries during the previous year.
 - iii) An audit firm in which a partner is also a partner / proprietor of firm entrusted with Statutory Audit of the Company is not eligible for appointment of internal auditor.

- 14. All other terms and conditions for empanelment of CA firm as internal auditor will be applicable as per approved policy of the company subject to change from time to time.
- 15. Only those applications which are received between the date of notice and the last date of receipt of applications, will be considered.
- 16. The CA firm who have applied in response to our advertisement in "The Chartered Accountant" Journal of May 2017 need not apply again as they will be considered based on their earlier application.
- 17. The <u>last date</u> for receipt of application with Bio-data as per Annexure 1 is <u>31.08.2017</u> till close of working hours, at the following address:

Company Secretary& Senior Vice President(HR), HLL Lifecare Ltd, Corporate & Registered Office, HLL Bhawan,Poojappura, Thiruvananthapuram – 695012

Landline: 0471-2354949, e-mail address: cas@lifecarehll.com

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APPLICATION FORMAT: EMPANELMENT FOR INTERNAL AUDIT

Annexure 1

S.No	Particulars		Details
1.	Name of the CA Firm		
2.	Address of its Head Quarter		Pin Code
3.	Landline No/s. (with STD Code)	STD code	
	Name & Mobile No. of the nominated FCA partner of the CA Firm to whom	Name :	
4.	Company may/ will contact, in connection with the	Mobile / Landline No :	
	assignment applied for.	Email id :	
5.	Fax No/s.		
6.	E-mail address(es) of CA Firm		
7.	Date since when working as Partnership Firm only. (ICAI Certificate be enclosed)		
c	Total experience as Internal Auditor in	Years :	Months:
8.	Public Sector Undertakings as on 31.03.2017	(Enclose all Certificates)	
9.	Registration No. of Firm with ICAI		
10.	CAG/RBI Empanelment Number if any		

11. Detail of Branch/es of the CA Firm:						
Name of Branch	Address (with Pin code)	Name of Branch Head	Landline No. (with STD Code)	Mobile No.	E-mail Address	

<u> 12. F</u>	articulars of	All Par	tners&Qualif			1		ı	
Sr. No	Name	Age (in years)	ICAI Membership No.	pas DISA* (Xerox of certific	ether ssed */CISA copies the cates to	FC	nether CA or ACA	Mobile No.	e E-Mail address
Гotа	l Partners:		FCA:						
			ACA:						
o be	mentioned	here, e	al Audit of Poxcept Interna	I Audit d					
Name of the Company Name of the Unit Date:From Date:T				То	Total Period				

	Vhether the Firm or an	y partner has ever been debarred by ICAI. If yes, details be
Sr. No.	Name of the Partner (Sh.)	Brief Reasons for Debar

18. CONSTITUTION

{Copy of Partnership Deed + Copy of Constitution Certificate issued by the ICAI certifying the constitution of the Firm, their branches & date from which it is continuing as a Partnership Firm (latest) to be enclosed}	
Tim (latest) to be enclosed;	

audit assignment/s be enclosed)

15.List of Assignments handled in SAP Applications(Copy of appointment letters for internal audit assignment/s be enclosed)

16.List of assignments handled in Pharma/Medicare sector

19.Other details if any		
20. Certificate/s:	 	

- a) We hereby confirm that the Firm/any partner is neither Statutory Auditor nor associate concern of Statutory Auditors of HLL Lifecare Ltd or its subsidiaries & have not been disqualified on any of grounds given under Sec 141 of the Companies Act. 2013.
- b) We also confirm that the details/information furnished above are / is true and correct. In case, any detail furnished above is found incorrect later on, the Company has the right to terminate the assignment given, without giving any notice.
- c) We also undertake that we will not sub-contract / sub-assign the audit assignment.
- d) We also hereby declare that if our name is included in the company's list of approved Internal Auditors, we will undertake to do the tasks entrusted to us in the best interest of the Company.
- e) We shall also abide by the rules and regulations of the Company in force from time to time and will always keep the company's interest foremost in our mind.

20. Signature of All Partners:

Name (Sh./ Smt.)	Signature	ICAI Membership No.	Office Seal
	Name (Sh./ Smt.)	Name (Sh./ Smt.) Signature	Name (Sh./ Smt.) Signature Membership

(Signature of all partners with Name and ICAI Membership No. & Office S

Date:

Scope of Audit relating to each business unit

A. Manufacturing Unit

- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications
- To verify procurement procedures are followed for major raw materials and chemicals and packing materials.
- Analysis of inventories with regard to expiry, stock level, valuation and also classification of inventory under ABC category
- To verify the methods adopted for receipts/issues of materials, analyze and report non moving stocks and also to check a system of EOQ based on Min/Max/reorder levels.
- Verification of sales, analysis of debtors, age wise reporting debtors, verification of accounting
 of sales return with respect to physical return and also to scrutinize the debtors account with
 regard to credit policy,
- To verify and report the position of pending work orders, delay in dispatch if any compared to scheduled time, Collection regarding DOD based sales.
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.
- To verify advances (both staff and others) policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are in line with agreed P.O terms & that full credit has been availed of.
- Review of provisions made with regard to correctness and subsequent adjustments.
- Leger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- Review of existing Account heads/New heads created to confirm that the reporting system would facilitate the disclosure requirements under the provisions of the companies act as amended which are applicable for the Financial year
- Review of procedures followed for disposal/accounting of scrap /waste items.
- To verify correctness &confirming if proper approvals are taken for creation of provision /write off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of the company.
- To verify the timely accounting of consumption of major raw materials, chemicals &Pkg
 materials and analysis, reporting thereafter with reference to standard norms and to report
 observations of exceptional and nonrecurring nature.
 - Abnormal consumption.
 - Variance analysis
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- To verify the procurement, sales, inventory and profitability of trading operations.
- To verify and report the status of inter unit and bank reconciliation and scrutiny of unreconciled items and report if there is unusual delay in accounting and delay in preparation of reconciliation statement.

- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST etc.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- Provision and Settlement of various advances relating to Projects.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance.
- Discount/Concession authorizations given to customers and approvals
- Whether all required Licenses / approvals have been obtained.
- Timely availment of all Export Benefits/incentives and timely utilization if applicable
- Transactions of Sourcing Division
- Review of adequacy of insurance coverages.
- Comments on overall business operations & profitability of the business unit.

B. Marketing Division

Clearing & Forwarding Agent (C&FA)

1. Sales

- a. To ensure that timely sales are taken place against authenticated orders.
- b. To ensure that invoices are raised on Stockiest & Distributors as per credit limit/ credit policy/ Security cheque/ DD/ etc.
- c. To ensure that free samples are issued/ mentioned in invoice as per approved scheme. Please verify the period of the scheme also.

2. Inventory

- a. To ensure that stocks are received from HLL manufacturing units/ Other C& FAs/ HLL Depots/ HLLFPT/ other sources and accepted on the basis of advice from Logistic department.
- b. To ensure that timely information are given to logistic department in case of Short receipt/damaged goods.
- c. To ensure that stocks are stored as per guidelines given in C&FA Manual.
- d. To ensure that safety measures are taken as per guidelines given in C&FA Manual.
- e. To ensure that stock returns are accounted on the basis of approval from Logistic department.
- f. To ensure that stock are despatched to Stockiest & Distributors on the basis of sales invoices in time.
- g. To ensure that other distribution such as stock transfer to other C& FA/Depot, stock return to HLL factories/ suppliers are carried out as per the advice of Logistic department then and there.
- h. To verify whether any stocks are not moved out of C& FA premises after DC / invoice is raised.
- i. To ensure that samples required for the purpose of displays, exhibitions, lab testing, free distribution etc. are issued as per the advice of Logistic department.
- j. To ensure that for receipt & issue of goods, all the guidelines are adhered.
- k. To verify whether accepted Delivery Challan/ POD are collected & filed for stocks supplied.
- 1. To verify the stock at the end of each quarter and submit stock verification report.
- m. To analyze non-moving stock, short expiry period stock (less than six months), expired stock and submit a report.
- n. Review of adequacy of insurance coverage

3. Gift Stock & issues:

To verify whether receipt & issue of gift articles are properly documented

- a. To verify whether there is an over stocking of gift items compared to sales achievement.
- b. To verify whether gift items are issued as per scheme & proper utilization of gift articles.
- c. To submit physical verification report of gift stock.
- d. Efficacy of gift schemes in increasing business volume.

4. Cash & Bank

- a. To physically verify the blank cheques, security cheques available with the register and to ensure that same are in order.
- b. To verify whether the cheques/ DDs received are deposited in to Company's account immediately.
- c. To ensure that collection statements are forwarded to concerned authorities on daily basis.
- d. To ensure that collections are reconciled with sales invoices.
- e. To verify and inform the incidents of delayed collections, which is not as per Company's policy.
- f. To inform about the dishonored cheques with action taken to collect the DDs
- g. To ensure that Company's policies are followed in case of dishonored cheques.
- h. To inform the risk factors, if any, in collection procedure.

5. Administration Expenses

- a. To ensure that C& FA expenses are claimed & released as per agreed terms & conditions.
- b. To ensure that commission is reimbursed as per agreed terms.
- c. To ensure that freight charges are paid on the basis of rate contract and the rate charged are reasonable.
- d. To ensure that proper receipts are collected for freight payment.

6. Statutory Compliance

To ensure that 'F' forms are issued as per prevailing rules. C Forms collections are addressed in time. A separate note on pending C & F Forms for the CFA shall be highlighted in the audit report. The review, inter-alia, shall check

- a. To ensure that periodical Sales Tax /GST Returns are filed as per Act.
- b. To ensure that Sales Tax /GST rules are strictly followed.
- c. To inform about pending Sales Tax /GST cases and risk factor, if any.
- d. To provide certified statement of annual sales for the purpose of annual return of Sales Tax/GST.
- e. Due compliance of Service Tax/GST especially on reverse charge.

7. Physical verification of stocks at C&FAs – Year end

- a. The Cut off date for the year end stock verification would be intimated by the Supply chain Management. Old, Obsolete and slow moving stocks should be identified separately.
- b. A representative from the regional finance or logistics department would be present in the respective location at the time of stock taking.
- c. The stock report should indicate the discrepancy, if any, noticed during the verification which should be considered appropriately in the valuation of inventories.
- d. The report should be signed by all the members (representative of C&FA, Representative of HLL and the internal auditors authenticating the report) & the same should be forwarded to CMO, Chennai for accounting. The copy of the same has to be forwarded to CAS.

Auditor to submit the following reports along with audit report

- Physical Verification Report of stock including gift items along with variations if any.
- List of Cheque dishonored pending for collection with details such as date of Dishonor, Cheque No, Name of Party, Amount, No of Days pending for collection etc.

Central Marketing Office

- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications.
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.
- To verify advances (both staff and others) policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are in line with agreed P.O terms & that full credit has been availed of.
- Ledger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- Review of existing Account heads/New heads created to confirm that the reporting system would facilitate the disclosure requirements under the provisions of the companies act as amended which are applicable for the Financial year
- To verify correctness &confirming if proper approvals are taken for creation of provision /write off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of the company.
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- To verify and report the status of bank reconciliation and scrutiny of un-reconciled items and report if there is unusual delay in preparation of reconciliation statement.
- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST etc.

- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance.
- Utilization of Export Benefits
- Transactions of Sourcing Division
- Decisions of the PFC and its Implementation

Regional Marketing Offices

- To verify whether assets are procured as per approved budget and DOP
- To verify procurement procedures followed for gift items.
- To analyze the sales against marketing expenses and verification of schemes and expenses statement.
- Verification of C&FA expense statement with regard to actual bills and sanctioned limit.
- To check whether advertisement expenses are incurred as per DOP & with proper approval.
- Ensure that various schemes, free samples are operated with proper approval.
- Ensure credit notes are issued as per prevailing policy and with proper approval.
- To verify and scrutiny various sales promotion schemes introduced during the year and verification of expense incurred for the same.
- Physical Verification of inventories/gift articles, chances of damage, overstocking, maintenance of registers etc
- Verification of sales, analysis of debtors, age wise reporting debtors, verification of accounting
 of sales return with respect to physical return and also to scrutinize the debtors account with
 regard to credit policy,
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.
- To verify advances paid (both staff and others) as per proper approval D.O.P & company policies and its recovery /settlement and to report long pending loans and advances.
- To ensure that payments to creditors are in line with agreed P.O terms & that full credit has been availed of.
- Review of provisions made with regard to correctness and subsequent adjustments.
- Leger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- Review of existing Account heads/New heads created to confirm that the reporting system
 would facilitate the disclosure requirements under the provisions of the companies act as
 amended which are applicable for the Financial year
- To verify correctness &confirming if proper approvals are taken for creation of provision /write off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of the company.
- Verification of all expenses with regard to DOP, budget, rules, authenticity and also to verify correctness of accounting.
- To verify and report the status of inter unit and bank reconciliation and scrutiny of un reconciled items and report if there is unusual delay in accounting and delay in preparation of reconciliation statement.
- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST etc.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- To verify whether C&D forms are collected and to report pending collection status
- Utilisation of Export Benefits
- Transactions of Sourcing Division
- Decisions of the PFC and its Implementation

C. Service Divisions

Infrastructure Division

Background – Infra structure Division Accounts

The company has been undertaking various assignments for carrying out major civil works relating to construction from various government/ semi government/ autonomous institutions commencing from finalization of tenders, selection of vendors based on two bid systems, evaluation of financial bids, finalization and selection of tender, execution of agreement with the finalized vendor, release of work order, making payments for bills in accordance with the contract ,maintenance of accounts, Submission of returns stipulated, preferring claims towards consultancy charges, compliance with the applicable statutes etc.

The work would also include maintenance of separate accounts for receipt of funds from the funding agencies, project expenditure incurred, interaction with the funding agencies, preferring claims for consultancy charges on a time bound basis as per agreement etc. The company acts as a trustee of the funding agencies in respect of these agencies and acts as a consultant for the completion of the projects.

The internal audit would require verification of the transactions indicated below.

- To verify whether contract payment is properly authorized as per D.O.P/Agreement and to ensure that payment is made after deducting statutory deduction such as T.D.S, Work Contractors Tax ,applicable local taxes etc and other deductions such as advances, security deposit, penalty etc in accordance with the work order awarded.
- To verify bank guarantees received, secondary confirmation letters received expiry dates and return after due date, maintenance of requisite registers for monitoring the transactions.
- To ensure proper accounting of Earnest Money Deposit, Security deposit, maintenance of registers, etc.
- Procedure followed if the billed quantity is in excess of agreed quantity and whether the same is in conformity with agreement and DOP.
- To ensure the compliance of procedures followed in the contract/agreement with Ministry/parties are followed.
- To verify whether invoices for consultancy charges are raised and accounted as income with reference to completion of milestones activities indicated in the agreements.
- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications.
- Verification of consultancy income, analysis of receivables,, age wise reporting of receivables and scrutinization of the account for subsequent realization..
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliance with applicable legislations rules and policies etc.
- To verify advances paid (contractors/ staff and others) as per proper approval D.O.P & company policies and its recovery /settlement and to report long pending loans and advances.
- To ensure that payments to creditors are inline with agreed work order terms & that full credit has been availed of.
- Review of provisions made and its verification with regard to correctness and subsequent adjustments.
- Leger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.

- Review of existing Account heads/New heads created to confirm that the reporting system
 would facilitate the disclosure requirements under the provisions of the companies act as
 amended which are applicable for the Financial year
- To verify correctness &confirming if proper approvals are taken for creation of provision /write off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of the company.
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- To verify and report the status of bank reconciliation and report if there is unusual delay in accounting and delay in preparation of reconciliation statement.
- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST, local taxes etc.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit and observations and suggestions on ledger scrutiny.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance.
- Whether all required Licenses / approvals have been obtained and renewed
- To analyse payable to projects A/c with Receivables from projects.
- Verification of opening balances incorporated in the beginning of year.

Corporate Head Office

- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications.
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.
- To verify advances (both staff and others) policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are in line with agreed P.O terms & that full credit has been availed of.
- Ledger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- Review of existing Account heads/New heads created to confirm that the reporting system would facilitate the disclosure requirements under the provisions of the companies act as amended which are applicable for the Financial year
- To verify correctness &confirming if proper approvals are taken for creation of provision /write
 off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of
 the company.
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- To verify and report the status of bank reconciliation and scrutiny of unreconciled items and report if there is unusual delay in preparation of reconciliation statement.
- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST etc.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance.

Lifecare Centre/Pharma Outlets:

- Review the billing procedures adopted by the concern & evaluation of the internal control system in respect of billing procedures followed by the centre.
- Review the purchase procedures adopted by the centre including vendor evaluation and development.
- Review whether the payment as regards purchases are made with in the credit period & the collection from debtors made with in the credit period given
- Review the procedures for receipt, issue & stocking of different stock items in the life care centre
- Review the remittances made by the centre & check whether the remittances are made on a timely basis
- Review the Accounting of the Fixed Assets at the centre.
- Evaluation of quarterly financial reporting system.
- Physical verification of stock items to done on a quarterly basis & evaluate the differences between book stock & physical stock.
- Age wise analysis of inventory items with reference to slow moving / non moving items if any in the inventory. Review of expiry stock returns.
- Daily Cash collection & deposit into bank a/c. Bank reconciliation on a daily basis.
- Security aspects duly adhered for daily cash collection pick-up by Bank's authorized outsourcing agency.
- Data migration in SAP.
- Receivables & collection. Ageing analysis and comment on collection efficiency.
- Compliance of sales tax and other statutory levies.
- Adequacy of insurance coverage.

MRI Centre:

- Review the billing procedures adopted by the centre & evaluation of the internal control system in respect of the billing procedure.
- Review the procedure for receipt, issue & stocking of various consumables & chemicals used in the diagnostic divisions.
- Review whether turn around time is fixed for each request and whether proper monitoring is in place to evaluate that the requests are processed based on the time fixed for the same.
- Evaluate the record management in the diagnostic division and check whether the control system is satisfactory.
- Review the Accounting of the Fixed Assets of the relative units.
- Evaluation of quarterly financial reporting system.
- Check the compliance requirements as to the Tax deducted at source as per the Income Tax Act.
- Evaluate the Agreements with the state government regarding the procedures followed for offering free treatments stipulated in the agreement.
- SAP data migration
- Receivables management.
- Adequacy of insurance coverage.

Liaison Office

- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications.
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.

- To verify advances (both staff and others) policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are inline with agreed P.O terms & that full credit has been availed of.
- Ledger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- To verify and report the status of bank reconciliation and scrutiny of un reconciled items and report if there is unusual delay in preparation of reconciliation statement.
- Review of existing Account heads/New heads created to confirm that the reporting system
 would facilitate the disclosure requirements under the provisions of the companies act as
 amended which are applicable for the Financial year
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- In the case of GBDD the receivables transferred from units are accounted and the advances received from the ministry and receipts relating to sales realization are also accounted. A detailed review may also be made on the status of accounts in this area.
- To verify the bills received from various divisions/ Units of HLL, collection status, and also to prepare reconciliation between receipt of bills and collection from Government.

Hind Lab

- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications
- To verify procurement procedures followed for major chemicals and solutions.
- Analysis of inventories with regard to expiry, stock level, valuation and alsoclassification of inventory under ABC category - (Chemicals/solutions/tools/other equipments)
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliance with applicable legislations rules and policies etc.
- To verify advances (both staff and others) policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are inline with agreed P.O terms & that full credit has been availed of.
- To verify and report the status of bank reconciliation and scrutiny of un reconciled items and report if there is unusual delay in preparation of reconciliation statement.
- Ledger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any.
- Review of existing Account heads/New heads created to confirm that the reporting system
 would facilitate the disclosure requirements under the provisions of the companies act as
 amended which are applicable for the Financial year.
- Review of procedures followed for disposal/accounting of scrap /waste items.
- To verify the timely accounting of consumption of major raw chemicals and analysis, reporting thereafter with reference to standard norms and to report observations of exceptional and nonrecurring nature.
 - o Abnormal consumption.
 - o Variance analysis
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc.

- Procedures followed for the procurement and accounting for consumable stores and spares
 used in the process, segregation into insurance spares, accounting under respective heads of
 assets in the case of insurance spares.
- Verification of insurance coverage and adequacy of coverage.
- Verification of all expenses with regard to DOP, budget, rules, authenticity contract, agreement etc and also to verify correctness of accounting.
- To verify the procurement, sales, inventory and profitability of trading operations.
- To check and report all statutory compliances.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance.
- Verification of every service/testing is accounted as sale & to ensure billing of services with approved rates/contract.
- Receivables management

Procurement & Consultancy Division

- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliant with applicable legislations rules and policies etc.
- To verify advances (both staff and others)policies its recovery /settlement and to report long pending loans and advances.
- To verify payments to creditors are inline with agreed P.O terms & that full credit has been availed of.
- Ledger scrutiny of all accounts to ensure whether all entries are accounted under proper head and to report abnormal transaction if any
- Review of existing Account heads/New heads created to confirm that the reporting system would
 facilitate the disclosure requirements under the provisions of the companies act as amended
 which are applicable for the Financial year
- To verify and report the status of bank reconciliation and scrutiny of un reconciled items and report if there is unusual delay in preparation of reconciliation statement.
- To verify correctness &confirming if proper approvals are taken for creation of provision /write off of debts/ advances/ inventory /assets by reference to the clauses in the delegation of powers of the company.
- To ensure payment of correct salary by verifying attendance, leave, tour basic pay, increments, overtime, statutory deductions etc. and proper Debit/credit notes are issued to other units/divisions.
- Verification of all expenses with regard to DOP, budget, rules, authenticity of contract, agreement etc and also to verify correctness of accounting.
- To check and report all statutory compliances relating to FEMA, Income Tax, Central Excise, Customs, Company Law, Service Tax, GST etc.
- A detailed scrutiny of the complete trail of transactions in areas of weaknesses observed in the course on audit.
- Analysis of budgeted expenditure v/s Actual expenditure and reporting the variance. To verify
 whether contract payment is properly authorized as per D.O.P/Agreement and to ensure that
 payment is made after deducting statutory deduction such as T.D.S, work contractors tax
 ,applicable local taxes etc and other deductions such as advances, security deposit, penalty etc in
 accordance with the work order awarded.
- To verify bank guarantees received, secondary confirmation letters received expiry dates and return after due date, maintenance of requisite registers for monitoring the transactions.
- To ensure proper accounting of Earnest Money Deposit, Security deposit, maintenance of registers, etc.

- Procedure followed if the billed quantity is in excess of agreed quantity and whether the same is in conformity with agreement and DOP.
- To ensure the compliance of procedures followed in the contract/agreement with Ministry/parties are followed.
- To verify whether invoices for consultancy charges are raised and accounted as income with reference to completion of milestones activities indicated in the agreements.
- To verify whether assets are procured as per approved budget and DOP and to check maintenance of Fixed Assets registers and periodical physical verifications.
- Verification of consultancy income, analysis of receivables,, age wise reporting of receivables and scrutinization of the account for subsequent realization..
- To Conduct Surprise Spot verification of cash including petty cash & imprest cash
- Verification & Vouching of all cash & Bank payment vouchers & journal Entries with regard to DOP, accounting, authorization, compliance with applicable legislations rules and policies etc.

Project Accounts

The unit accounts the consultancy income in P&CD books relating to various projects for which the company acts as a consultant. The receipt of funds, its utilization, and the relative bank accounts are maintained in separate project accounts in the unit. As these transactions have a bearing on the accounting of income, and the company is obliged to the funding agencies till the completion of the projects. The accounting of consultancy income to be verified with reference to the various agreements entered by the company with the various agencies..

- a. Completion of bank reconciliation statement with reference to each project accounts and verification confirmation of balances due to funding agencies with statement of accounts.
- b. Procedure for releasing cheques and obtaining payees signature
- c. Maintenance of dispatch register
- d. Confirmation from banks.
- e. Confirmation of balances due to funding agencies with statement of accounts.

Format of Audit Report

The Audit report should include:-

- I. Executive Summary on the major findings in each quarter audit report together with the professional recommendations on the weakness observed & the risk involved. The audit observations should be categorized as A, B & C categories based on their significance. Suggested format & the criteria for classification of observation are given in Annexure A
- II. It is necessary to conduct a post audit meeting for each quarter with the auditees with a view to appraise the audit findings. Suggested format indicated in Annexure B. The audit report is finalized based on auditees feedback/action taken and further comments, if any, of the auditor.
- III. The audit report from the second quarter should include the fact that whether the suggestions/action taken notes made in the previous report have been duly implemented by the auditees. The internal audit is to be carried out and audit report to be submitted quarterly. The auditor has to highlight the critical issues immediately to the Management, which require immediate attention. The reports should be submitted within fifteen days of the close of each quarter. The audit report shall be issued to CS&SVP(HR), HLL. The report shall be submitted in soft as well as hard copies.

Annexure A

Executive summary

The significant audit observations requiring immediate corrective actions shall be summarized and reported in the following format. The observation shall also disclose the monetary impact in respect of he significant observations.

Sl No	Area	Observation	Risk	Audit Recommendations

Criteria for classification of observation

Ranking Criteria	A-Hig	gh	B-Medium	C-Low
Parameters	Financial Blockage working Statutory compliance, Reliability reporting sy	of	Operational inefficiency	System deficiency Low impact on the reliability of reports

Annexure B

Details of the Audit conducted

SL. No.	PARTICULARS	
1	Name of the unit audited	
2	Period Covered	
3	Period during which audit was conducted	
4	Date of the post Audit Meeting	
5	Name of the persons who has attended the post audit meeting	
6	Names of partner, Senior Auditor, Audit staff with their qualifications who had undertaken the assignment	
7	Extent of verification indicating the areas and percentage of verification (Format given below)	

Extent of Audit Verification

SLNO.	Audit Area	% of AUDIT/VERFICATION
1.	Fixed Assets	25
2.	Depreciation	100
3.	Capital Work in Progress	25
4.	Sundry Debtors	100
5.	Cash & Bank Balance	100
6.	Other Current Assets	25
7.	Loans& Advances	25
8.	Current Liabilities	50
9.	Sales & Services	100
	(Agency Commission)	
10	Other Income	25
11.	Employee salaries & Benefits	25
12.	Admn. Expenses	50
13.	Finance Charges	25
14.	Prior Period Exp.	100
15.	Inter unit reconciliation.	100
16.	Statutory Compliance	100
17.	Budgetary Control	25
18.	Cash Flow	50
19.	Suppliers/Contractors Payment	100
20.	Contingent Liability	25
21.	Contractual Obligations	50
22.	Quarterly Financial Results.	100

Annexure 4

SELECTION CRITERIA FOR EMPANELMENT OF INTERNAL AUDITOR

SI.	Particulars	Points to be allocated	Maximum
no.			points
1	Year of establishment of firm (minimum 3 years)	3 to 5 years - 5 points 5 to 10 years -10 points 10 or more years -15 points	15 (Fifteen)
2	Number of Partners	3 points per Partner	15 (Fifteen)
3	Number of DISA/ISA/CISA Partners	3 points per Partner	15 (Fifteen)
4	Exposure of the firm as internal auditors	3 points per Company	15 (Fifteen)
5	Exposure of the firm as internal Auditors of PSU	3 points per PSU	15(Fifteen)
6	Exposure of the firm in SAP environment	3 points per Company	15 (Fifteen)
7	Number of Qualified Assistants	2 points per Qualified Assistants	10 (Ten)
	100 (hundred)		