AMENDMENT No.1

Date: 23/05/2014

Subject: Amendment to the tender Enquiry Document

Ref: Tender Enquiry No.: HLL/PCD/CATS/NCT-RT/02/14-15 dated 12/05/2014

The pre-bid meeting for the referred tender enquiry was held on 21/05/2014. Based on the pre-bid discussion with the prospective bidders, following amendments are being incorporated in the referred tender enquiry document.

SECTION-I NOTICE INVITING TENDERS (NIT)

Sl. No.	Description	Existing	Amended/read as
i.	Dates of sale of tender enquiry documents	14.05.2014 to 03.06.2014 (from 10:00 Hrs to 17:00 Hrs IST)	14.05.2014 to 10.06.2014 (from 10:00 Hrs to 17:00 Hrs IST)
vi.	Closing date & time for receipt of Tender	04.06.2014, 1500 Hrs IST	12.06.2014, 1500 Hrs IST
vii.	Time and date of opening of Techno – Commercial tenders	04.06.2014, 1530 Hrs IST	12.06.2014 , 1530 Hrs IST

SECTION – III, IV, V

Warranty:

Wherever applicable under section III, IV and V of the Tender Enquiry Document, warranty for the base vehicle shall be the Manufacturer's Standard Warranty but valid for a period of 3 (three) years or 1,50,000 (one lac fifty thousand) kilometres, whichever is earlier, from the date of acceptance of Ambulances.

During these **3 years** of warranty, the Standard Warranty clauses, as applicable to the base vehicle, from the manufacturer, will apply. Thus the scope of the warranty shall be that of the Manufacturer's Standard Warranty, but its duration shall extended to 3 years or 1.5 lakh kilometres, whichever comes earlier (Section-XII)

SECTION – VII Qualification Criteria

For Point no. 1.0 & 2.1 (pg. 59):

It is hereby clarified that irrespective of the tender participated by any bidder(s) in compliance with point no. 1.0 and 2.1, there should be service, maintenance and repair facilities available for the base vehicle manufacture (may be in the name of manufacturer or its sister concern or its appointed dealer) within NCT of Delhi..

For Point no. 1.2 & 2.3 (pg. 59):

It is also clarified that in addition to duly filled in Proforma 'A' (ref. pg. 61). Following documents shall be considered with respect to qualification against these para:

<u>Either</u>

(i) End user certificate(s) for Ambulances supplied during the last three completed financial year where it is clearly understood that who delivered the Ambulances, how many quantity, when delivered and running successfully at the time of certification. In the absence of any of the information in the certificate, copy of the supply order/ its installation by identifying the Ambulances/ duly receipted delivery challan(s) wrt supply order/ invoice(s) containing complete address of consignee(s) to suffice the missing information in the certificate.

<u>Or</u>

(ii) Proper proof of having delivered the Ambulances to the end user (not to another dealer or trader), viz. copy of duly receipted delivery challan(s) wrt supply order/invoice(s) containing complete address of consignee(s)/ a delivery completion certificate against specific supply order(s) during the last three completed financial year.

For foot note: 1

It is clarified that the tenderer shall submit an affidavit in a non-Judicial Stamp paper (not less than Rs. 10 denomination) as per this note.

All other terms and conditions of the tender enquiry remain unaltered.

Note:

- 1. A response to the bidders against pre-bid queries/representations may please be referred to the Annexure-A.
- 2. A note on essential points is also enclosed at Annexure-B for facilitation of bidders, it shall not be part of the bid document.

Annexure-A

	Ref Tender Enquiry No: HLL/PCD/CATS/NCT-RT/02/14-15			
SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
1		2.4 Failure to provide and/or comply with the required information, instructions etc. incorporated in these TE documents may result in rejection of its tender.	Please clarify non submission of which documents would result in rejection of tender.	GIT clause no. 25.4 may be reffered along with the clarification given during the prebid meeting.
2	12	12.4 Excise Duty	Kindly include upward variation in Service Tax & Custom Duty should also be paid at actual.	GIT clause 12.4 is having this provision.
3	12	12.5 Sales Tax:	Kindly include upward variation in Service Tax & Custom Duty should also be paid at actual.	GIT clause 12.5 is having this provision.
4	12	13. Firm Price	Kindly include upward variation in Service Tax & Custom Duty should also be paid at actual.	GIT clause 13 is having this provision.
5		14.2 Only one tenderer is permitted to quote for the same manufacturer irrespective of models.	Kindly clarify if the tenderer is permitted to quote for only one base vehicle and one medical & other equipment because it won't be possible to offer all the devices from the same manufacturer.	This clause is applicable for base vehicle only and not applicable for anyother equipment.
6			Amend the clause as : allow us to give authorization to more than one agent/fabricator for participation in the tender on behalf of OEM.	
7		19.2 Duplicate tenders may contain all pages including Technical Literature/Catalogues as per in Original tenders.	Should the duplicate bid be an exact replication of the original or exemption of certain documents are permitted?	It should be a replica only. However, in case of price bid both copies are to be given in one envelope

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
8	26	12.2 b. However, warranty for medical equipment will also include cables, accessories including rubber, glass items etc.	Consumables, sensors, cables, glasses and rubber parts of medical devices should be excluded from the scope of the warranty of medical devices.	No change considered
9	26	12.2 Warranty	Kindly clarify if the warranty also include the maintenance of the base vehicle?	Being clarified/amended
10	26		Any breakdown call attended within 2 weeks of the scheduled quarterly visit should be deleted from this requirement as after the repair to any breakdown call as a standard protocol the complete ambulance would be checked for overall functionality.	The break down call may be counted as one such visit when all the ambulences are attended at specific consignee site.
11	26	12.8 The supplier shall ensure continued supply of the spare parts for the machines and equipment supplied by them to the purchaser for 10 years from the date of installation and handing over.	Should be limited to 7 years in line with the CE norms for the medical devices.	No change considered
12	27	13.1 The Supplier shall not assign to any other party, either in whole or in part, its contractual duties, responsibilities and obligations to perform the contract, except with the Purchaser's prior written permission.	Kindly clarify	The clause itself is self explanatory.
13	27	17.1 Payment Terms	Payment through irrevocable and confirmed letter credit payable as per the terms of the tender may be considered.	No change considered
14	35	•	Kindly clarify if the warranty also include the maintenance of the base vehicle?	Being clarified/amended

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
15	35	However, warranty for medical equipment will also include cables, accessories including rubber, glass items etc.	Consumables, sensors, cables, glasses and rubber parts of medical devices should be excluded from the scope of the warranty of medical devices.	No change considered
16		2. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.	Should be limited to 7 years in line with the CE norms for the medical devices.	No change considered
17	35	4. CMC	Consumables, sensors, cables, glasses and rubber parts of medical devices should be excluded from the scope of the CMC of medical devices.	No change considered
18		4.1 The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on all equipment including the medical equipment mentioned in the Technical Specification in Section-V of the tender documents except vehicle.	The exemption should be for the AMBULANCE and not just the vehicle because the tender is for a fully homologated ambulance. Kindly waive clause as: The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipment	No change considered
20		4.2 The supplier shall visit each consignee site as recommended in the manufacturer's technical/ service /operational manual, but at least once in three months during the CMC period.	Any breakdown call attended within 2 weeks of the scheduled quarterly visit should be deleted from this requirement as after the repair to any breakdown call as a standard protocol the complete ambulance would be checked for overall functionality.	The break down call may be counted as one such visit when all the ambulences are attended at specific consignee site(s).
21		Body Structure : CFC free, high performance, rigid polyurethane block foam/equivalent, minimum 44 mm thickness	Any other thickness complying with the structural requirements as well as the AC performance would be acceptable or not?	Yes. Till all structural & performance requirements are being met. However, in no case it should be less than 30mm
22	40	at least 40 individual bins	Type of bins and minimum volume of each bin may kindly be clarified.	Size (not less than 250 ml) may be chosen to accomodate the storage console provided

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
23	41	A foldable seat for the Doctor/Paramedic should be installed facing towards the rear of the patient compartment & it should be near to the primary patient's head for easy accessibility. This seat should have adequate restrains for the passenger and should be fitted with foldable arm rests.	What sort of folding?	Base of the seat should be foldable upwards if required
24	42	Concealed portable dust bins for waste disposal should be provided at suitable locations.	Kindly clarify how many dust bins,what should be the minimum capacity and what type (closed/open,what type of closed)	Not less than 1 no.
25	42	to prevent settings from being inadvertently changed.	Kindly clarify if single setting preset regulators can be used or not because these regulators won't have any locking mechanism.	Yes
26	45	All wiring should confirm to ISI2645 specification.	Equivalent CMVR/AIS specifications may be permitted.	Permitted
27	50	10. Suction Pump (Manual & Handheld)	Kindly clarify if manual but foot operated pump would be permitted or not because while handling this device it may not be possible for all the care givers to operate the machine in one hand and aspirate with the other.	Permitted
28	51	& 500ml sizes) or minimum (1500 ml, 500 ml, 200 ml)	Kindly clarify if 1500 ml,500 ml & 200 ml, should be related tidal volumes for the respective sizes. In such a case request you to consider the higher capacity for the adult size.	No change considered
29	54	26. EMT Shears : (ii) Should be capable of cutting a one rupee coin.	Kindly clarify the minimum thickness to be cut.	No change considered
30	55	31. First Aid Kit Bag (i) Resuscitation & First Aid Kit Bag made of Nylon/tougher material having space for Emergency Airway Management and Resuscitation including essentials drugs,	Kindly specify the minimum dimensions as well as clarify if there should be internal separators for safe stacking of the specified gadgets? Should there be retro-reflective bands on the outer side of the bag? Should the Oxygen Cylinder with the Pressure Regulator should be accessible from dedicated external slot or should be stacked inside the bag?	Yes, there should be internal separators. The bag should have adequate size to fit in items specified.

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
31		32. Search Light (iv) It should be Waterproof (v) Portable with Spot beam of around 500 metres. (vi) Sealed Lead Acid/ NiCd battery operated	distance of illumination and if any other types of batteries like	Waterproof grade should be IP65 or better. Other type of batteries are permissible till they don't compromise on the portability and handling of the light. Spot Beam should be atleast 400m
32		Heavy Duty Scissors under Rescue Equipment & EMT Shear	Kindly clarify if this can be the same scissor as EMT Shears (Page 54,Sl.No. 26)	No. Separate should be supplied
33		head of the manufacturing firm and should be signed by	Please confirm if this is applicable for all medical devices and other devices as well where the power of attorney for all persons apart Directors or Proprietors should also be enclosed or this should only be limited to the OEM of the Base Vehicle/Homologated Ambulance as the case may be?	This is applicable for base vehicle only and not applicable for anyother equipment.
34	67	2. Original letter may be sent.	Please confirm if the original is mandatory for all devices or the original is needed only for the OEM of the Base Vehicle/Homolagated Ambulance as the case may be or also for all the other medical and other devices?	
35		4. a. Have you submitted satisfactory performance certificate as per the Proforma for performance statement in Sec. VII of TE document in respect of all orders? b. Have you submitted copy of the order(s) and end user certificate?	certificate & end user certificate ?	Both are same. However, this is being suitably clarified in the amendment to the Tender Enquiry Document.

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
36		and should be able to accelerate the complete homologated ambulance from 0 km/h to 70 km/h within	It should be possible to maintain a sustained speed of 90 km/hr for the complete homologated ambulance with air-conditioning on & all equipments, fitments& occupants loaded over dry, hard surfaced, level roads and should be able to accelerate the complete homologated ambulance from 0 km/h to 70 km/h within 40s, when tested in accordance with IS: 11851-1986 as prescribed in AIS:125. Remarks: Specifying the performance parameters are the right way to define the user requirement in any product.But after this further specifying any parameter would only restrict competition and options.	No change considered
37		Patient Compartment: The length of the patient compartment measured from partition to the inside edge of the rear loading door at the floor level shall be at least 3100 mm.	to the inside edge of the rear loading door at the floor level shall	No change considered
38		1.3 The tenderer should also have an average annual turnover of at least Rs. 25 Cr for the last three completed financial years from the date of tender opening.	We request you to please allow average annual turnover of Rs 10 Cr for the last three completed financial years from the date of tender opening as it has been allowed in case of Consortium under section VII point 2.1(b) at page 59	No change considered

SI.No	Ref. page no in tender doc	I DOME TEXT CITIES	Representations/Queries received from bidders	Response to the Bidders
39		17.1 Payment Terms: 80% on delivery and balance 20% on acceptance and commissioning	As per standard Government terms 90% payment should be released on Pre dispatch Inspection and balance against final delivery since the project involves huge funds, it would be a support to SSI unit by Government of Delhi.	No change considered
40		12.2 Comprehensive Warrantywarranty on fabrication and all other equipment including medical equipment b. Warranty will be inclusive of all spares, but exclusive of Tyres and wear & tear of windscreen, window & door glasses. Batteries for vehicle & any other equipment will cover standard manufacturer's warranty. However, warranty for medical equipment will also include cables, accessories including rubber, glass items etc.	A. Comprehensive warranty cannot include replacement due to mis- handling / improper usage or breakage. b. The consumables and accessories including plastic parts, cables etc. are not covered under standard/ comprehensive warranty globally by any of the manufacturer. So we request you to exclude Plastic parts, consumables, Cables and probes etc. from the scope of comprehensive/Standard warranty and No warranty on breakage and mishandling.	For medical equipment, items like cables, accessories including rubber, glass items are covered under comprehensive warranty. Hence, no further change is considered.
41		12.2 b. Warranty will be inclusive of all spares, but exclusive of Tyres and wear & tear of windscreen, window & door glasses.	We request you to kindly inform us whether warranty is required on following wear and tear parts: 1) clutch plate liners, brake liners, brake pedals, brake disc and brake drums 2) Fuses and bulbs 3) drive belts, cable, rubber hoses, rubber items including seals, 4) upholstery items 5) Consumables e.g oils, grease etc.	Items mentioned in the request are of either consumable or wear & tear in nature and not coming under the perview of spares as a part of the equipment. Hence, no further change is considered.
42		12.2 The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 1,50,000 (one lac fifty thousand) kilometres,	It is very difficult to provide comprehensive warranty of 3 years or 1.5 lacs Kms whichever is earlier for BS-IV vehicles. Warranty on ambulances should be as per Manufacturer standard warranty terma and conditions i.e 1.5 years or 1.5 Lacs Kms. Kindly amend the clause accordingly.	Being clarified/amended

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
43		12.10 Uptime Warranty: During the warranty period, bidder shall maintain 95% uptime of the ambulance calculated on annual basis.Failure to meet uptime shall render supplier liable for penalty @ 0.1% per day of the total cost of the vehicles not meeting the uptime warranty.	Kindly waive of clause as: 12.10 Uptime Warranty: During the warranty period, bidder shall maintain 95% uptime of the ambulance calculated on annual basis.Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.	No change considered
44		17.4 The earnest money, if submitted in form of Bank Guarantee, shall be valid for a period of one year from Techno-Commercial Tender opening date.		No change is considered. It is in the advantage of the bidding Company only.
45		35.2 If the quantity has not been increased at the time of the awarding the contract, the purchaser reserves the right to increase by up to twenty five (25) per cent, the quantity of goods and services mentioned in the contract (rounded off to next whole number) without any change in the unit price and other terms & conditions mentioned in the contract, during the currency of the contract.	l · · · · · · · · · · · · · · · · · · ·	Currency of Contract (i.e Contract period) will be the period for which the existing contract is legally valid
46			As a OEM of Monocoque vehicle Manufacturer, it is very difficult for us to quote with Medical equipments. Considering this kindly waive off supply of Medical equipments from tender and tender should be with vehicle + fabrication only or there should be one tender for base vehicle and another tender for Fabrication work +Medical equipments.	No change considered
47			If we give authorization to our dealer/agent for supply of Base vehicle with our warranty terms and conditions instead of giving authorization to dealer/agent for participation in the tender on behalf of OEM,kindly inform is it acceptable to Department.	Not acceptable

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
48				There is no partner defined in the QC as 'Service Provider' but "OEM of Monocoque/ Chasis Vehicle Manufacturer or its Indian agent/counterpart in case of foreign vehicle manufacturer with an "Ambulance Fabricator" and/or "Medical Equipment Supplier" as mentioned in Para 2.0 in QC (sec-VII).
49			It should not be mandatory that OEM should be the lead partner.Lead partner may be Service provider or body fabricator.We require confirmation from you.	As stated in sl. no 48 above
50		GENERAL POINTS:warranty on fabrication and all other equipment including medical equipment. Warranty will be inclusive of all spares, but exclusive of Tyres and wear & tear of windscreen, window & door glasses. Batteries for vehicle & any other equipment will cover standard manufacturer's warranty. However, warranty for medical equipment will also include cables, accessories including rubber, glass items etc.		
51			We are requesting to kindly allow the Standard guarantee & warranty for the vehicle for better participation.	Being clarified/amended
52	50		Transport Ventilator (ALS Only) As there are cases in which the patient only needs Assistance from the Ventilator. So it is requested you to kindly include Assist Mode as well.	No change considered

SI.No	Ref. page no in tender doc	Tender text/ clause	Representations/Queries received from bidders	Response to the Bidders
53	48		Spine Board Should be X Ray & MRI Compatible In most of the operations in India take X-Ray compatible Spine Board as MRI compatible are very expensive. Please clarify you need both or only X-Ray Compatible	No change considered.
54		1.0 & 2.1aits all service, maintenance and repair facilities for base vehicle available within National Capital Territory (NCT) of Delhi		It is clarified that irrespective of the tender participated by any bidder(s) in compliance with point no. 1.0 and 2.1, there should be service, maintenance and repair facilities available for the base vehicle manufacturer (may be in the name of manufacturer or its sister concern or its appointed dealer) within NCT of Delhi.
55		This ambulance should be either of CMVR/equivalent international designated testing authority approved Monocoque design or should be fully built on a 'M' Category chassis of an OE manufacturer. In either case, the vehicle manufacturer shall provide repair & servicing facilities for the base vehicle in the State of Delhi. (A certificate in this regard from the base vehicle manufacturer should be enclosed with the technical bid)		http://dgft.gov.in/ go to circular for the year 2003-04 and click circular no. 26/2002-2007 dated 09.02.2004

Annexure - B

A. General:

- Please go through the **Check List** in the Tender enquiry document and attach the same with the bid duly filled in reference page number.
- Tender Form & Price Schedule to be signed only by duly authorized signatory.
- Use only the standard forms provided in the tender enquiry document wherever necessary.
- Check websites of HLL Lifecare Ltd / H&FW Department, GNCTD / Govt. of India tender websites and your mailbox regularly for any amendment(s).
- Electronic submission of bids is NOT allowed.
- Please provide the correct contact details for clarification during bid evaluation, and be available from bid opening date onwards, over e-mail.
- Please file documents properly, with index page identifying the key documents.
- Manufacturer's authorization required for the base vehicle only (as per Section XII)
- Required Tender fee & EMD to be submitted in a separate envelop with Technocommercial bid.

B. Qualification Criteria:

- i) OEM of Monocoque vehicle manufacturer (Indian / Foreign origin) or its authorized agent or ambulance fabricator having its all service, maintenance and repair facilities for base vehicle within National Capital Territory (NCT) of Delhi with experience of supplying ambulance for the last three completed financial years and have the following:
 - a) Manufacturer's authorization as per Section XII
 - b) Satisfactorily supplied at least 50% of tendered quantity of ambulance (total quantity of ALS & BLS taken together) during the last three completed financial years.
 - c) Average annual turnover of INR 25 Cr. for the last three completed financial years from the date of tender opening, certified by a Chartered Accountant.

Or

- ii) A legally incorporated consortium of OEM of Monocoque / Chasis Vehicle manufacturer or its Indian agent / counterpart in case of foreign vehicle manufacturer with an ambulance fabricator and / or medical equipment supplier and have the following:
 - a) Manufacturer's authorization as per Section XII
 - b) Having its all service, maintenance and repair facilities for base vehicle within National Capital Territory (NCT) of Delhi
 - d) Lead partner have satisfactorily supplied at least 50% of tendered quantity of ambulance (total quantity of ALS & BLS taken together) during the last three completed financial years.
 - e) Combined average annual turnover of the consortium partners should be at least INR 25 Cr. In which anyone partner should have an average annual turnover of INR 10 Cr. in the last three completed financial year in the relevant business, certified by a Chartered Accountant.

c. Financial:

- Validity of the bid to be at least 120 days from the bid submission deadline.
- EMD shall be furnished in one of the following forms
 - a) Account Payee Demand Draft
 - b) Banker's cheque
 - c) Bank Guarantee (as per format specified under Section XI)
 - d) The EMD, if submitted in the form of Bank Guarantee shall be valid for a period of one year from the date of techno commercial tender opening date.
- Price bid (in duplicate) as per price tender format (section IX) with detailed break-up price.
- Fill up Price Schedule form correctly; mistake may be fatal.
- The basic principle of evaluation will be the lowest technically compliant bid.
- Bidder should submit documentary evidence in support of his capacity to successfully carry out this contract. He should also submit details of completed contracts in the last 3 completed financial years along with satisfactory performance certificate.
- There is no tax exemption as the procurement is for the state government and are from their domestic budget.

D. Technical:

- Attach valid quality certification document(s).
- Quality Management System in conformity with ISO 9001:2008 where specified;

- Product quality standard (EN/CE/FDA/BIS/AIS, etc) to be supported by authentic documents; Warranty, its scope and service facilities to be clearly indicated in the documents.
- Manufacturer's facility may be inspected prior to award of contract.
- Offered product catalogue having technical specifications/details to be attached in original (2 in nos.) with each bid.
- Evidence of production capacity of manufacturer of specific item must be given.
- Functional demonstration of all the offered goods shall be required to be arranged by the bidder, at his cost, before the Bid Evaluation Committee for technical evaluation, as when requested to do so by the Bid Evaluation Committee.
- Please note that the functional demonstration of the equipment is purely at the discretion of the Bid Evaluation Committee and its input shall be treated as supplementary / corroborative in nature and will not be a substitute for technical evaluation of the document submitted along with the bid.

E. <u>Important Dates</u>:

Tender Ref No	ITB: HLL/PCD/CATS/NCT-RT/02/14-15
Last Date, Time and Place of Receiving of Bids	12/06/2014 at 3:00 PM HLL Lifecare Limited Procurement & Consultancy Services Division B-14 A, Sector-62, Noida-201 307
Date, Time and Place of Bid Opening	12/06/2014 at 3:30 PM HLL Lifecare Limited Procurement & Consultancy Services Division B-14 A, Sector-62, Noida-201 307

Email ID: - pcd@lifecarehll.com

Note: - The information given in this document is for information only. Kindly read the bid document carefully before bid submission.
