Corrigendum to RFPs Floated on 17/01/2015.

1. HLL/CHO/SP/ MR-IV FLUID/2014-15 /1 dt. 17.01.2015 on Consultancy Services For Conducting Market Survey On IV Fluid Business

FAQ.1: By IV Fluid Market Survey which type of Product Range is under focus for HLL?

Ans: HLL is focusing on Large Volume Parentals (LVPs) and the market survey may be limited to that.

FAQ.2: Whether HLL is interested in studying the technology aspects of manufacturing of IV Fluids?

Ans: Yes

FAQ.3: In the matter of Technology evaluation - the technology and its cost depend upon the size/ scale of the plant and the products planned. Does the consultant require listing a couple of options (which HLL will ultimately finalize) and give reference of such firms supplying those technologies?

Ans: Yes

2. HLL/CHO/SP/MR-PROSTHESIS/2014-15 /1 on Consultancy Services For Conducting Market Survey On Prosthesis (Bio Implants) business

FAQ.1: What are the specific products in this category that HLL expects to get more information?

Ans: HLL's interest is in the high volume Orthopedic prosthetic segment and the study may be restricted to the same.

3. HLL/CHO/SP/MR-SYRINGE/2014-15/1 on Consultancy Services For Conducting Market Survey On SYRINGE Business

FAQ.1: What are the specific products in this category that HLL expects to get more information?

Ans: HLL's focus is on Conventional disposable syringes, Auto-destruct Syringes (AD Syringes) and Safety Syringes. Basic market information on pre-filled syringes is also required.

General:

A. Timelines

FAQ: Some of the studies require fresh contacts with multiple segments in different places (eg. users, suppliers, dist etc.). For a comprehensive exercise, a timeline of 4 weeks looks insufficient, unless things are analysed through available secondary information and market knowledge (without primary study)?

Ans: The timeline for the projects could be extended upto 6 weeks if required.

B. Submission

FAQ.1: Can the tender submissions be done online through the e-tendering route, which will avoid the courier / postal dispatches? The docs can be digitally signed and authenticated. If this is possible, please inform the uploading formalities?

Ans: The present tender cannot be done through e-tendering route.

FAQ.2: Alternately is it possible to submit the technical and financial proposals through e-mail? We can secure the documents through a password which will be mailed or couriered on request

Ans: As per HLL guidelines the same is not permitted.

C. Extension of Last Date: The date of submission for all the aforesaid three RFPs is extended till 10th of February 2015.