Response To Pre-Bid Queries (Pre-Bid date: 26.09.2017)

NIB Ref: HITES/PCD/NCI-AIIMS/01/17-18 Dated: 11.09.2017

SCH 04. Modular Operation Theater (MOT) (Rfx no. 3000002187)

Sl. No	Tender Page & Para	TENDER SPECIFICATION	NAME OF THE FIRM	RESPRESENTATION RECEIVED FROM THE BIDDERS	COMMITTEE RECOMMENDATION
	Page 90 Para 8	**RESPONSIBILITY OF BIDDER** Bidder should provide factory test certificates from authorizes Govt. lab for the material used for the construction of modular theatres.	Benson Medical Equipments	Being a Global tender, Please remove this Clause and test certificate/ conformity certificate from the Manufacturer of imported items shall suffice the requirement.	No Change
	Page 90 - 91 Para 15	**RESPONSIBILITY OF BIDDER** Regarding Outlets of the Anesthesia & surgeon Pendants, bidders have to supply same outlets as per the MGPS standard installed in the hospital. Before shipment of the Pendants, bidders should take necessary action for selecting the same outlets.	PRENIT WORLD LLP	Specify Existing type. HTM 02-01/ NFPA 99 C/EN/DIN/ ISO 7396-1	No Change
1	Page 91 Para c	**Integration Co-ordination & Works –** MOT vendor has to make provision in ceiling for installation of OT Light as per approved drawings provided institute with dedicated electrical supply from DB to Ceiling.	MDD Medical Systems	We would like to emphasize that OT Light is an integral part of Modular OT. If the same is not in the scope of MOT executing company, the ceiling can simply not be constructed. It will not be possible to install and design the Laminar Air Flow System. Therefore OT Light should not be taken away from the scope of Modular OT Company in any case. Ceiling cutouts need to be made on the basis of flange tube, base plate, power supply in the OT ceiling and due to this OT Light should be from day 1 part of Modular OT package so that OT vendor can make the arrangement based on it. Modular OT being done by one vendor and OT Light by other vendor then work will be affected and project will never get completed on time	No Change
2	Page 91 - 92 Para 1	**WALL & CEILING SYSTEM (SMS)** The outer surface of a wall surface should be created with high –tech materials such as Solid Mineral Composite Sheet (SMS) with backing of Aluminum frame/panel.	MAQUET Medical India Pvt. Ltd.	Globally Cr Ni Steel is considered to be a gold standard for Modular OR Walls. As it complies to DIN 10088-3 for OR walls. • Also DIN 6812 table 18, depicts requirements of X-ray radiation, attenuation which cannot be achieved by any other material. • Also reaction to Fire protection as per DIN 13823and DIN ISO 1716 requires Stainless Steel as packing material for the walls. • Aluminium frame/ panels cannot withstand Fire protection norms.	No Change
			Unissi India Pvt Ltd.	The current requirement states **"Solid Mineral Surface "which restricts the participation.** To best of our understanding SMS is available with an Italian company who has partnered with an Indian firm that was also convicted in cartelization and the other involved in the cartel gets the SMS material from the same supplier through alternate means/Other brands. Not just that, such specifications inflate the price of the tender and there are other alternates that provides the same finesse and quality. SMS material has no technical credential except locking specification to favour cartel group of companies & to keep genuine global players out of tender/competition. **We would suggest you to provide alternates as mentioned below:** A) Stainless Steel 304 grade (powder coated) with self-supporting GI structure & hermetically sealed silicon based rubber gasket. This is a well-known & commonly used specification for MOT. To have an apple to apple comparison, you can ask for Imported SS based on international standards. B) Acrylic Solid mineral surface which has similar properties in fact it is seamless and does not require gaskets/Sealant. Dupont, is globally renowned group and manufactured Acrylic Solid mineral surface. In Healthcare segment, primarily serving both aesthetic and functional requirements. Material DuPont™ Corian® (celebrating 50th year) is a non- porous, homogeneous material which helps avoid grout lines by providing inconspicuous/ seamless surfaces and doesn't allow growing medium to bacteria and other infections, it can also be thermoformed to avoid sharp corners at intersection of walls thus finds its applications in Operation Theatre, ICU and other wall claddings. It is very effective to fight and prevent Nosocomial infections. Further its used as surfacing options in clinical areas such as Nurse stations, Doctor scrubs, Vanities and also in public areas such as reception tables and walls, signage's, pillar cladding, planters, F&B counters and many more.	
3		All component of Wall & Ceiling System should be from the same manufacturer for the following and undertaking/declaration from the manufacturer should be submitted along with bid:	PES Installations Pvt. Ltd.	**Our submission** is that Laminar flow is manufactured by Companies who specializes in Air conditioning where as wall Cladding and ceiling are manufactured by different companies. So it can't be from same make. **So this line be deleted.**	**Amended as "** All component of Wall & Ceiling System should be from the same manufacturer for the following and undertaking/declaration from the manufacturer should be submitted along with bid:

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		i. Sub frame/Support Structure ii. Wall Panels iii. Wall corners iv. Sealing gaskets v. Ceiling Panels **vi. Laminar flow system**	PRENIT WORLD LLP	Please provide format for undertaking / declaration to be submitted by all bidders	i. Sub frame/Support Structure ii. Wall Panels iii. Wall corners iv. Sealing gaskets v. Ceiling Panels
4	Page 92		Medical Products Service	Please note there is no compatibility between Wall & Ceiling VS Laminar air flow. These are two different items technically. Wall & Ceiling Panel is specific /common technology and laminar air flow system is specialised job. Two different companies/manufacture cannot be involved in two different items. Each of the company's concept and standard are different from each other. As per the tender the specification is asking same manufacturer for both the items. How it is possible? By this methodology you are restricting the prospective bidders to participate. We request wall & ceiling and laminar air flow system should be kept seperate and not be of same make/manufacturer. We request to delete Laminar flow system from this criteria. The same was not there in M/s HITES Tender for Modular Operation Theatre for Hospitals Getting Upgraded under PMSSY Phase-III.	
			MGM Associates	We request deletion of this clause, which except for blocking the bid in favor of certain manufacturers does not add any other value.	
5	Page 92 Para i	**Sub Frame/Structure:** Sub Structure frame made of galvanized steel pillars with broad cross section and dual cavity, with geometry designed to achieve exceptional rigidity. The substructure, with its FREE-STANDING technology, minimize the interference with all electro mechanical systems to be installed. Possible to adjust and secure the profiles, ensuring the maximum rigidity and self-loading capacity of the sub frame system.	MAQUET Medical India Pvt. Ltd.	As Gold standard to achieve exceptional rigidity and to achieve free standing wall Profile supports(as per DIN 10025) for sub structure should be recommended	No Change
6	Page 93 Para ii	**Wall panels:** Cladding shall be with composite panels the finishing of which should be Solid Mineral Composite Sheet (SMS) minimum thickness of 03mm.	MAQUET Medical India Pvt. Ltd.	GLobally Cr Ni Steel is considered to be a gold standard for Modular OR Walls. As it complies to DIN 10088-3 for OR walls. • Also DIN 6812 table 18, depicts requirements of X-ray radiation, attenuation which cannot be achieved by any other material. • Also reaction to Fire protection as per DIN 13823and DIN ISO 1716 requires Stainless Steel as packing material for the walls. • Aluminium frame/ panels cannot withstand Fire protection norms. • For SMS there are only a few counted suppliers and restricting panel finish to SMS will encourage cartelling similar to past known cases in the Modular OR segment. Also SMS material with 3 mm cladding may not be sufficient for withstanding the endurance and more than 6 mm (8 to 10 mm) cladding will be requited based on known failures cases in the marketplace. This needs to be substantiated with DIN standards published in table 18 of DIN 6812.	No Change
			MGM Associates	May we request permitting	
	Page 93 Para ii	**Wall panels:**	Benson Medical Equipments	This is a limiting clause and limits the competition to few players only. These specification are make specific, hence please remove the lines, also please note that CE, FDA and UL is not applicable to these units, there is a report attached with this letter from MHRA UK for your ready reference. In case we have to bid, We request you to include Panels with NSF/ANSI 51 certification.	No Change
7	Page 93 Para ii	**Wall panels:** One wall of every MOT should have provision of aesthetic scenery view/picture.	Medical Products Service	For the provision of aesthetic scenery view/picture, anti bacterial glass will be used instead of Solid Mineral Surface as glass is considered to be the best for viewing picture. We request same should be taken up for measurement. It is requested that this clause should be suitable amended.	**Deleted " One wall of every MOT should have provision of aesthetic scenery view/picture"**
		Wall panels: Panels should be US FDA / European CE Certified with 4 digit notified body number or American ETL/ American	PRENIT WORLD LLP	Not medical equipment that has direct contact with patient hence certifications should be removed	**Amended as** "Wall Panels should comply with any one applicable international safety /Quality

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8	Page 92-93 Para ii	UL listed.	PES Installations Pvt. Ltd.	**Our submission** is that this is not mandatory for wall panels. Also most European companies do have self declaration CE certificate. You should ask for country of origin certificate **and this clause should be deleted** as it does not fall under medical equipments. More over same specifications can be available in India also. Why an Indian manufacturer be restricted in participating in the tender process.	certification. "
9	Page 93 Para iv	**Sealing Gaskets/Material:** Should be non-toxic silicone rubber/material around all the contact perimeters between the various materials, and the hermetically sealed gaps between modules, should ensure optimum space segregation and ensure that sterile air pressure values are maintained in the protected environment, this be being a fundamental prerequisite for guaranteed sterility. Should be seamlessly connected surface.	MAQUET Medical India Pvt. Ltd.	HTN silicone, SH 75° ±5° tolerances in accordance with DIN 7715 E2, need to be maintained as per global norms	No Change
10	Page 93 Para v	**v) Ceiling Panels:** The hermetic suspended ceiling should be a loading structure in heavy gauge material forming the grid on which the ceiling panels made of Solid Mineral Composite Sheet (SMS) thickness of 03mm. The total thickness of panel including Aluminum backing should not be less than 18mm.	Medical Products Service	We request the Specification should be amended as given below. The same is submitted for the betterment of the Ceiling Panels. The hermetic suspended ceiling should be a loading structure in heavy gauge material forming the grid on which the ceiling panels made of Solid Mineral Sheet (SMS) thickness of 3mm. Each panel should have dimension of 600 by 600 mm. The SMS sheet should be supported by a pre-painted metal panel and the total thickness of panel should not be greater than 4 mm.The integration of sealed lighting fixtures, air anemostats and /or various service units. The variable module grid should make it possible to adapt the size of the ceiling module to match the equipment to be mounted. The grid should be formed of loading profiles, suspended from the ceiling slab, to which the crossbar profiles are secured by means of rigid mechanical couplings, thus formed grid should be rigid and remains perfectly stable during all the subsequent site operations. The panel must be easily removable for inspection and NOT sealed hermetically but should have an internal sealing gasket to avoid any air transfer from upper space into the operating room. Colour of inner surface wall & Ceiling of MOT shall be finalized after approval of consignee.	Amended as " The hermetic suspended ceiling should be a loading structure in heavy gauge material forming the grid on which the ceiling panels made of **Solid Mineral Composite Sheet (SMS) thickness of 03mm. The total thickness of panel including Aluminum backing should not be less than 9mm(minimum 6mm Aluminum backing + 3mm SMS).**
11	Page 93 Para v	**v) Ceiling Panels:** The hermetic suspended ceiling should be a loading structure in heavy gauge material forming the grid on which the ceiling panels made of Solid Mineral Composite Sheet (SMS) thickness of 03mm. The total thickness of panel including Aluminum backing should not be less than 18mm.The integration of sealed lighting fixtures, air anemostats and /or various service units. The variable module grid should make it possible to adapt the size of the ceiling module to match the equipment to be mounted. It should also allow the use of different module sizes within the same room. The suspended ceiling should be hermetically sealed by means of nontoxic silicon gasket application and it should be durable and non-degradable & resistant to microorganism attack. Ceiling should be accessible to provide access to ceiling suspended equipment for installation and services in future.	MAQUET Medical India Pvt. Ltd.	• The ceiling system should be made of removable ceiling cassettes, chamfered on all edges, and made from electrolytically galvanized steel sheet with a thickness of 0.8 mm. The visible side is powder coated in white as per global norms such as RAL 9016. • Prefabricated wall and ceiling panels • Should consist of 0.8 mm stainless steel (material no.1.4301 in compliance with DIN EN 10088-3) combined with glued 18 mm plasterboard sheet. • The panels achieve a certified noise protection of Rw 47 dB Higher noise protection (up to 64 dB) is achieved by using cavity insulation within the wall system. • Fire protection up to 120 minutes (double wall) available. • Panel edges are cut and not coated. No circumferential metal sheet.	No Change

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12	Page 93 Para v	Ceiling Panels: Ceiling Panel should be US FDA / European CE Certified with 4 digit notified body number or American ETL/ American UL listed.	PES Installations Pvt. Ltd.	**Our submission** is that this clause be deleted as it is not mandatory for Ceiling panels. Also most European companies do have self declaration CE certificate. You should ask for country of origin certificate as it does not fall under medical equipments. More over same specifications can be available in India also. Why an Indian manufacturer be restricted in participating in the tender process.	**Amended as** " Ceiling panels should comply with any one applicable international safety /Quality certification."
			PRENIT WORLD LLP	Not medical equipment that has direct contact with patient hence certifications should be removed	
13			Medical Products Service	We understand, USFDA/Amercian UL Listed certification shall be applicable to American Companies only and European CE Certification shall be applicable to European Companies only. We reqeust this criteria should be strictly applied and maintained.	
14	Page 93-94 Para 2.iv	**PVC FLOORING:** Thickness not less than 2 mm Tile (2'x2') should be used and joints should be welded by special PVC thermal welding units using PVC welding bars of same colour.	Medical Products Service	By thickness not less than 2 mm tile (2'x2'), the joint increases. We reqeust this should be in roll form for betterment or kindly amend as tile/roll form.	No Change
15	Page 94-95 Para 3 (A). X	**LAMINAR AIR FLOW SYSTEM** - Should be European CE/USFDA/ETL/UL certified.	PES Installations Pvt. Ltd.	**Our submission** is that it European CE should be deleted as most of the European companies do have self declaration CE certificate. You should ask for country of origin certificate instead of European CE. This way you are restricting to only European products. The same specifications products are available in India and are being installed in PMSSY hospitals.	**Amended as** "Laminar Air Flow System should comply with any one applicable international safety /Quality certification."
16			MDD Medical Systems	Please note this item is not European CE as they don't comes under Medical Device Directives. You are therefore requested to kindly delete the word European CE/USFDA/UL certified **and mention imported only.**	
17			Medical Products Service	We request the filteration system should only be imported instead of complete Laminar Air Floor System. As the Laminar Air Flow System does not come under Class II(a) and II (b) and that is why the desired European CE/USFDA/ETL/UL Certified is not available. **We therefore request European CE/USFDA/ETL/UL Certified should be removed and suitable amended.**	
18	Page 94-95 Para 3 A.ix	**LAMINAR AIR FLOW SYSTEM:** Size of laminar airflow system minimum 8 feet X 8 feet or more.	Medical Products Service	The mentioned size of laminar airflow system is square, whereas the the bed length is rectangle. Laminar Air Flow design should be in rectangle shape to cover OT Table in the best way and as number of equipments like OT Pendent, peripheral light has to be installed on sides so it should be 2700mm x 2100 mm approximately. Therefore kindly amend accordingly.	No Change
	Page 94-95 Para 3 A	**LAMINAR AIR FLOW SYSTEM:** Note: Prospective bidders are advised to collect information regarding CFM and AHU capacity from the institute site. Total flow rate of filter bank shall match the CFM of AHU.	MGM Associates	Kindly clarify if the AHU would be as per the flow requirement of the specification or flow requirement has to adapt to the capacity of the AHU?	No Change
	Page 95 - 96 Para 4. viii	**PERIPHERAL LIGHTING AND CLEAN ROOM LUMINARIES** The LED **Bulbs** should be from these make - Philips/ GE/ Crompton/ Wipro/ Syska.	MGM Associates	Since LED is not a bulb. We would request deletion of the word BULB or clarify if illuminant other than LED would also be permitted? Further we request permitting other internationally acclaimed manufacturer like OSRAM etc.	**Amended As**" The LED should be from these make - Philips/ GE/ Crompton/ Wipro/ Syska/**Osram**.
19	Page 96 Para 5. ii	**TOUCH SCREEN CONTROL PANEL** - Screen sized should not be less than 32 inches.	PES Installations Pvt. Ltd.	**Our submission** is that most of the companies who manufactures the Surgeon control panel had a screen size of 26 inches, so our request to make it a range from 26-32 inch screen size, so that other companies are given a chance for participate in the tender process. Also European CE be deleted. It should be CE and the same specification products are available in India also and being installed in PMSSY hospitals.	**Amended as** "Screen sized should not **be less than 20 inches**"
20			Medical Products Service	The 22" screen is recommended and is a standard size as per the dimensions of operation theate. Manufacturers do not manufacture 32" screen. We therefore request to amend the screen size from 32" to 22".	

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21			MDD Medical Systems	You had asked for 32" Screen size which is not a standard size. You are requested to **kindly amend and mention 20 inches.**	
22	Page 96 Para 5. xii	**TOUCH SCREEN CONTROL PANEL** - It should be European CE / USFDA approved/UL.	MDD Medical Systems	Please note this item is not European CE as they don't comes under Medical Device Directives. You are therefore requested to kindly delete the word European CE/USFDA/UL certified **and mention imported only.**	No Change
	Page 97 Para 7. i	**STORAGE UNIT** The storage unit should be made with minimum 1 mm thick stainless steel 304 or SMS backing with aluminum panels and should be with same finish of OT Walls	Benson Medical Equipments	Please avoid stainless steel material for storage unit instead we propose that material for storage point should be same as that used in Wall and Ceiling panel for aesthetic reasons.	No Change **Clarification:** SMS option is also in mentioned in specs
23	Page 97 Para 7. iii	**STORAGE UNIT** The overall size should be minimum 200 cm X 120 cm X 40 cm	MDD Medical Systems	The mentioned overall size is not a standard size. You are requested to **kindly amend and mention 200 x 120 x 35 cm**. A depth of 40 cm is not possible and takes up valuable OT space.	**Amended as**" The overall size should be minimum 200 cm X 120 cm X **35 cm"**
24	Page 98 Para 10	**HERMETICALLY SEALED DOORS**	MAQUET Medical India Pvt. Ltd.	The sliding door system should meet the requirements in accordance with the Machine Directive 2006/42/EC, DIN 18650 and DIN EN 16005. Having Stainless Steel door is prime neccessity incase of Fire protection so that the Fire doesn't spread outside the OR in the corridors and other ORs.	No Change
25	Page 98 Para 10	**HERMETICALLY SEALED DOORS** A : Door of 2.1 (H) X 1.8 m (W) (For OTs & Ante Rooms) C. Door of 2.1 (H) X 1.8 m (W) (with Lead Lining For IORT)	Medical Products Service	The size of the door 2.1 x 1.8 m is too wide. The appropriate size of the door is 2.1 (H) x 1.5 m wide. The reason is Availability of more space for maneuverability of door. The wider the door is the more will be Air Loss, which leads to entry of bacteria and other particles. We therefore request to kindly amend the Door size to 2.1 (H) x 1.5 m wide. Kindly note Lead Lining is not available in SS/SMS doors. Therefore lead lining should not be applicable for SS/SMS doors. We request to kindly amend accordingly.	No Change
	Page 98 Para 10	**HERMETICALLY SEALED DOORS** The door material should be of SS 304, thickness of SS not less than 1mm or SMS thickness not less than 2mm with suitable Aluminum backing and Color should match the interior and care should be taken to make the leaf strong and light weight.	PRENIT WORLD LLP	Standard 0.6mm thick,	No Change
	Page 98 Para 10	**HERMETICALLY SEALED DOORS** Thickness of door wings should range in between 40 and 50mm.	PRENIT WORLD LLP	Standard 60mm	**Amended as** " Thickness of door wings should range in between **40 - 60mm"**
	Page 98 Para 10	**HERMETICALLY SEALED DOORS** Frames should be integrated into the panel system and should be prepared individually for each type of door, made of stainless steel 1.5 mm thick.	PRENIT WORLD LLP	Aluminum is light weight available in 2/2.5mm thickness making it sturdy	No Change
	Page 98 Para 10	**HERMETICALLY SEALED DOORS** **D : VIEW WINDOW (WITH MOTORIZED BLINDS) – Optional** View window with motorized horizontal Venetian blinds sandwiched in two parallel toughened glasses of thickness 5 mm should be complete with FHP Motor Control for 90° rotation.	PRENIT WORLD LLP	We recommend Vision glass panel with clear glass	No Change

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26	Page 98 (Para 10) Page 99	**HERMETICALLY SEALED DOORS** D : VIEW WINDOW (WITH MOTORIZED BLINDS) – Optional	MDD Medical Systems	It should be of same make. You are requested to kindly mention the same.	No Change
27	Page 99 Para 13	Scrub Suite Vending Machine:	MDD Medical Systems	It is not a Medical Machine. Hence the same may please be deleted from the tender technical specification.	**Amended As "Scrub Suite Vending Machine(Optional- Not Mandatery to Quote - will not be considered for L-1 ranking):**
28	Page 100 Para 14A	Isolation Panel	MDD Medical Systems	**Please clarify** Who will construct the room? Please confirm	No change **Clarification:** Wall mounted asked in tender
	Page 100 Para 14A	**Isolation Panel** Should be compliant to CEI 64-8 Standard	PRENIT WORLD LLP	Remove. Italian Electrotechnical committee standards	No Change
29	Page 100 Para 14B	Online UPS	MDD Medical Systems	**Please clarify:** Who will construct the room? Please confirm	No Change
30	Page 101 Para 16.1.i	**Double arm moveable Pendant for Anesthetist** Double moveable arms (any combination) with total coverage of 2000mm +/- 5% and 330 deg. Horizontal movements for each arm. Vertical movement should be motorized and the arm height should remain to a height greater than 6 feet above floor level.	PES	**Our submission** is that with total coverage of 2000mm **+/- 10%**	**Amended As** "Double moveable arms (any combination) with total coverage of **2000mm +/- 10%** and 330 deg. Horizontal movements for each arm. Vertical movement should be motorized and the arm height should remain to a height greater than 6 feet above floor level.
31			Medical Products Service	The height mentioned in the specification of 6 feet above floor level is not achievable. It depend upon OT ceiling height from floor level. If minimum height is 12 Feet in that case the 6 feet is achievable else please appreciate we have to install laminar air flow and aluminium ducting for this we require 1.64 Feet space from Ceiling to finish height. This issue has been discussed in the AIIMS Delhi Tender for Surgical Block and they will be amending the same. [Drawing is enclosed at Page no. 1 for your ready reference]. We therefore request that this line should suitably amended/deleted.	
32			Medical Products Service	We request the Double moveable arms (any combination) with total coverage should be 1800 mm +/- 10%. Should have electromagnetic brakes**/pneumatic brakes. Needless to emphasise, pneumatic brake or a compressed air brake system, is a type of friction brake in which compressed air pressing on a piston is used to apply the pressure to the brake pad needed to stop the object. The same has been amended in the AIIMS MOT Tender for Surgical Block, Delhi. We request you to kindly Amend accordingly.**	
33	Page 101 Para 16.1.iv	**Double arm moveable Pendant for Anesthetist** The Pendant Service Heads should be modular with minimum 1200mm head. The heads should be capable of accepting a range of shelves, and infusion poles or other accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.	PES Installations Pvt. Ltd.	**Our submission** is that 1200mm head is too long for an Anaesthesia pendant. So **request to change it to 800mm head** as per configuration required in your system. It is more than sufficient.	No Change
34	Page 102 Para 16.1.vii	**Double arm moveable Pendant for Anesthetist** The pendants should be European CE with 4 digit notified body number or USFDA certified for the offered model.	PES	**Our submission** is that European CE be deleted as most of the European companies do have their self declaration CE.	No Change
			Benson Medical Equipments	These specification are make specific, hence please remove the lines, also please note that CE, FDA and UL is not applicable to these units, there is a report attached with this letter from MHRA UK for your ready reference.	

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35	Page 102 Para 16.1.ix	**Double arm moveable Pendant for Anesthetist** The pendant should be supplied with necessary docking accessories for anesthesia machine.	Medical Products Service	The mentioned size/brakes are standard, compatible and appropriate as per the dimensions of Operation Theatre. There is a possiblity that size mentioned in the technical specification of tender may result in over size. The same was mentioned in M/s HITES Hospital Getting Upgraded Tender for MOT. We therefore request to kindly amend as per above. The vendor for Anesthesia machine and Pendant are different and we are not aware of Anaesthesia machine vendor. So as per the tender specification, you are asking pendant vendor to configure the Anaesthesia machine vendor size and shape which is not possible. There will be interchangeablity issues and we do not have installion arrangements for Anaesthsia machine. Same is also NOT mentioned in Double Arm moveable Pendant for Surgeon.	No Change
36	Page 102 Para 16.2.i	**Double arm moveable Pendant for Surgeon** Double moveable arms (any combination) with total coverage of 2000mm +/- 5% and 330 deg. Horizontal movements for each arm. Vertical movement should be motorized and the arm height should remain to a height greater than 6 feet above floor level.	PES	**Our submission** is that with total coverage of 2000mm **+/- 10%**	**Amended as** " Double moveable arms (any combination) with total coverage of **2000mm +/- 10%** and 330 deg. Horizontal movements for each arm. Vertical movement should be motorized and the arm height should remain to a height greater than 6 feet above floor level.
37			Medical Products Service	The height mentioned in the specification of 6 feet above floor level is not achievable. It depend upon OT ceiling height from floor level. If minimum height is 12 Feet in that case the 6 feet is achievable else please appreciate we have to install laminar air flow and aluminium ducting for this we require 1.64 Feet space from Ceiling to finish height. This issue has been discussed in the AIIMS Delhi Tender for Surgical Block and they will be amending the same. [Drawing is enclosed at Page no. 1 for your ready reference] We therefore request that this line should suitably amended/deleted.	
38			Medical Products Service	We request the Double moveable arms (any combination) with total coverage should be 1800 mm +/- 10%. Should have electromagnetic brakes/pneumatic brakes. Needless to emphasise, pneumatic brake or a compressed air brake system, is a type of friction brake in which compressed air pressing on a piston is used to apply the pressure to the brake pad needed to stop the object. The same has been amended in the AIIMS MOT Tender for Surgical Block, Delhi. We request you to kindly Amend accordingly	
39	Page 102 Para 16.2.iv	**Double arm moveable Pendant for Surgeon** The Pendant Service Heads should be modular with minimum 1200mm head. The heads should be capable of accepting a range of shelves, and infusion poles or other accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.	PES Installations Pvt. Ltd.	**Our submission** is that 1200mm head is too long for an Surgeon pendant. So **request to change it to 1000mm head** as per configuration required in your system.	No Change
40	Page 102 Para 16.2.vi	**Double arm moveable Pendant for Surgeon** The pendants should be European CE with 4 digit notified body number or USFDA certified for the offered model.	PES Installations Pvt. Ltd.	**Our submission** is that European CE be deleted as most of the European companies do have their self declaration CE.	No Change
			Benson Medical Equipments	These specification are make specific, hence please remove the lines, also please note that CE, FDA and UL is not applicable to these units, there is a report attached with this letter from MHRA UK for your ready reference.	

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41	Page 103 Para 1A & 1B	**BOQ FOR 9 NOS OF MODULAR OT'S** **Item Description:** Wall Paneling System Complete as per tender Specification; **Quantity** - Sq M; **Unit** - 1525 **Reqd. MAF: Ex/ Non-Ex/NR:** Panel including Ante-room paneling / Non-Ex **Item Description:** Ceiling Paneling System Complete as per tender Specification **Quantity** -Sq M **Unit** - 525 **Reqd. MAF: Ex/ Non-Ex/NR:** Panel including Ante-room paneling / Non-Ex	Medical Products Service	Considering the standard size of operation theatre room of 7 mtr x 7 mtr, and the height 3 mtr. The Wall panel in all 4 directions shall be; 7 x 3 = 21 Mtr 7 x 3 = 21 Mtr 7 x 3 = 21 Mtr 7 x 3 = 21 Mtr 84 Mtr Even if it is on higher side then 100 mtr per OT. Then for 9 OTs it should be 900 Sq. mtr Approx. The Ceiling Paneling System 7 x 7 mtr = 49 mtr. For 9 OTs 49 mtr x 9 OTs = 441 Sq.Mtr. Therefore it should be 441 Sq. mtr approx. and not beyond this size. We request to kindly amend the Wall paneling system quantity to 900 mtrs instead of 1525 sq mtr and Ceiling paneling system quantity to 441 mtr instead of 525 sq. mtr.	No Change
42	Page 103 Para 5	**BOQ FOR 9 NOS OF MODULAR OT'S** **Item Description:** Peripheral Lighting and Clean Room Luminaries as per tender Specification Quantity - Nos Unit - 100 Reqd. MAF: Ex/ Non-Ex/NR: Including ante room peripheral light/ NR	Medical Products Service	In one OT, 8 Peripheral Lights are usually installed. So for 9 OTs, 9 x 8 = 72 nos. are required. We request to kindly clarify.	No Change
		Suggested by Bidder	Unissi India Pvt Ltd.	**Single Source manufacturing:** Items listed in point # 1,7,8,9,10,12 should be from the same manufacturer as this will provide compatibility and similar aesthetic appearance. These items should be indicated as Imported from single manufacturer. Complying to international standards.	No Change
43		**Points to be added:**	MDD Medical Systems	Recording System for Non-integrated OT's - Please include the recording system for those OT's which will be non-integrated in the scope of Modular OT Vendor.	No Change
		Suggested by Bidder	PRENIT WORLD LLP	**OT Lights** - Should be part of MOT	No Change
44		Suggested by Bidder	MDD Medical Systems	Letter of Authority - You are requested to please ask for Exclusive letter of Authority for all Critical / Imported items.	No Change

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45		Specifications suggested by Bidder	Maquet Medical India Pvt. Ltd.	The following specifications would be globally accepted specifications, and would allow uniform participation following global standards. Modular Operation Theater (MOT) Prefabricated Wall and Ceiling panels: Consisting of 0.8 mm stainless steel (material no.1.4301 in compliance with DIN EN 10088-3) combined with glued 18 mm plasterboard sheet. ⍰ The panels should be removable anytime for service, maintenance or future integration of new systems and components. ⍰ The panels achieve equivalent of 0.2 mm (single) or 0.4 mm (double) x-ray protection. Higher lead equivalents are achievable by using lead inserts. ⍰ The panels achieve a certified noise protection of Rw 47 dB. Higher noise protection (up to 64 dB) is achieved by using cavity insulation within the wall system. ⍰ Fire protection up to 120 minutes (double wall) available. ⍰ Ceiling cassettes made of 0.8mm galvanized Steel with powder coated surface. ⍰ The steel panels with powder-coated surface (normal and antibacterial powder coating) are highly resistant, nonporous and smooth. ⍰ The dense surface prevents bacteria or germs deposit and thereby ensures the highest hygiene standards. ⍰ Individual design elements (Illuminated wall and ceiling elements, printed wall elements), are available. ⍰ The print is a directly applied 6-color digital UV print. Resistance against common hospital cleaning and disinfection agents is ensured through a semi-gloss 2- component PUR top coat. ⍰ The steel panels with powder-coated surface (normal and antibacterial powder coating) are highly resistant, nonporous and smooth. ⍰ The dense surface prevents bacteria or germs deposit and thereby ensures the highest hygiene standards. ⍰ Individual design elements (Illuminated wall and ceiling elements, printed wall elements), are available. The print is a directly applied 6-color digital UV print. Resistance against common hospital cleaning and disinfection agents is ensured through a semi-gloss 2- component PUR top coat. Automatic Sliding hermetically OT door: We suggest a standard size of 1500mm x 2100 mm with single sided SS304 wall frame and given below specification: ⍰ Door frame made of Aluminum alloy, grade 6063, Temper T6, Naturally anodized 20µm ⍰ Door leaf made of SS 304/ EN 1.4301 in 0.6mm, for grain size. ⍰ Outside door handle D grip in SS 304. ⍰ Strength of door leaf 60mm with PUF infill	No Change

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46	Pg. 34, Clause 21. A)	**Payment Terms:** **A) Payment for Indigenous Goods (M&E) Or Foreign Origin Located Within India.** a) On delivery: 75% payment of the contract price. B) On Acceptance: Balance 25% payment would be made against "Installation and Acceptance Certificate" of goods	PES installations Pvt. Ltd.	Representation: On delivery: 90% and On acceptance and Installation cert: Balance 10%	No change considered
47		Request for extension of Bid submission date-	PES installations Pvt. Ltd.	**Proposed amendment** : We request for extending the date for submission of the tender atleast for 10 days as the time for submission for the tender is around Deepawali. There will be holidays and we need time to prepare the tender.	Bid submission closing date to be extended till 01.11.17
48		Suggested by Bidder	MDD Medical Systems (India) Pvt. Ltd.	Letter of authority- You are requested to please ask for exclusive letter of Authority for all Critical/imported items.	No change considered
49	Page No.116 Sr. No.3	Minimum Work of Similar Nature: Eligible bidder(s) should have in the past five years ending 31st March 2017 successfully completed similar project for Modular OT/MGPS/OT-Integration (as the case may be) works in India as stated below	M/s Med Freshe Pvt. Ltd.	Minimum Work of Similar Nature: Eligible bidder(s)/ **Manufacturer**s should have in the past five years ending 31st March 2017 successfully completed similar project for Modular OT/MGPS/OTIntegration (as the case may be) works in India as stated below: **Remarks:** Request for do this amendment since this is a Global tender enquiry and it will attract wider participation.	Being suitably amended as discussed during prebid meeting
50	Page 17 of 132; Clause 21	Signing and Sealing of Bid	M/s Medical Products Service	It is mentioned that Bidder has to submit Original Copy of Technical Bid and Price Bid. Kindly clarify as in earlier Tenders there was no such requirement. However a Original copy of Technical Bid can be submitted.	It is clarified that no need to submit original Bids other than as pecified at SIB clause 21 at pge 24 (section-III) of the Bidding Document.

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51	Page 34 of 132 Clause 21	Terms and Mode of Payment in case of Indigenous and Imported	M/s Medical Products Service	**We request, 75% payment should be released on delivery of goods, 15% payment should be released on erection of goods and balance 10% on Final Acceptance Certificate.** The reason is in most of the projects, the handover takes so much of time to finally handover and because of this the balance payment gets stuck up for longer duration. This delay some time stretch up to 1 year & more because of the reason that some times staff is not ready, Doctor is not available etc and because of this a bidder has to wait for the balance payment for such a long time. **We therefore request the payment should be amended as 75% payment should be released on delivery of goods, 15% payment should be released on erection of goods and balance 10% on Final Acceptance Certificate.**	No change considered
52	Page 42 of 132; Part II a, b	Required Delivery Schedule	M/s Medical Products Service	We request the Delivery Schedule may please be amended from 90 days to 9 months. You would appreciate a common delivery schedule is mentioned for all the 5 Events/Goods and nature of job for all the goods are different. In case MOT & MGPS job is simultaneosuly awarded to single bidder it will not be possible for him to meet the delivery schedule as these jobs are interrelated to each other. This is a Good Project and arranging such a qunatity of material takes lot of time and resources. We have 19 years experience in the similar nature of job and we can assure you that the time period requested is very much justified. Most of the items like wall ceiling, OT Pendants are tailor made items and are imported for which procurement only starts after approval of final drawing which is a time consuming process, so we hereby request you to kindly increase the delivery schedule.	To be amended as: Supply, installation and commissioning to be completed within 120 days from the date of NOA or date of opening of LC or date of layout drawing approval, whichever is later. (In case of LC necessary documents like valid Performance Security and Proforma Invoice are to be submitted within 30 days and in case layout drawing approval is applicable, it should be submitted by the supplier within 21 days respectively from the date of release of NOA.) For delayed delivery and/or installation and commissioning liquidated damages will get applied as per GCC clause 23.

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53	Page no. 103 of 132	BOQ for 9 Nos. Modular OT's	M/s Medical Products Service	This has been asked to submit price of optional items. Since it is not clear whether Optional Items will be taken into consideration in Price Comparison, the following may happen: If A Bidder, has quoted very high price for a Particular Item and B Bidder, intentionally has quoted very low price for same item. Now, in case the Department will take the Optional Items into consideration, Naturally A Bidder will be looser compare to B Bidder. We have strong apprehension that Bidders will play with this uncertain scenario. We request M/s HITES to kindly make it clear for all Bidders that Optional Items will be taken into consideration for Evaluation or NOT. We do not want any Bidder should take undue advantage of this situation. **IT IS OUR HUMBLE REQUEST TO M/S HITES TO EITHER DELETE THE OPTIONAL ITEMS OR MAKE IT CLEAR WHETHER THESE ITEMS WILL BE CONSIDERED FOR EVALUATION IN PRICING.**	Optional items shall be taken into cosideration for ranking of price. This is being amended suitably.
54	Page 116 of 132, Para 3	Minimum Work of Similar Nature: The copies of order(s) alongwith the completion certificate(s) from end user(s) indicating that the specified works have been completed shall be submitted with bid.	M/s Medical Products Service	Most of the Government Tenders/Project such as Six AIIMS; Safdarjung Hospital, Delhi, Neigrihms; Civil Hospital, Asarwa, Gujarat; Dr. Rajendra Prasad Govt. Medical College, Tanda, Himachal Pradesh; Cancer Hospital, Saifai; Maharani Laxmi Bai Medical College, Jhansi, Uttar Pradesh etc are being executed by Government/Private Agencies such as M/s HLL Lifecare Ltd.; M/s HSCC (India) Limited; M/s Larsen & Toubro (L&T); M/s National Building Construction Company; M/s GSJ Envo Ltd.; M/s Hindustan Prefab Limited; UPRNN etc etc. After successful completion of the work, these Agencies issues Satisfactory Completion Certificate which is well accepted. Now-a-days most of the big projects are Turnkey based. We are giving below two cases for your ready reference; Case 1: Six AIIMS Tender for Medical Gas Pipeline system (MGPS) and Modular Operation Theatre (MOT) is called by PMSSY, Health and Family Welfare Department, Government of India appointed Government Agency M/s HLL Lifecare Limited, Noida to execute complete Tender. Now, once Bidder/Company who is executing the work order will get Satisfactory Completion Certificate. Please clarify this Completion Certificate issued by M/s HLL Lifecare Ltd is not valid?? This is not possible. Government of India recruits another Government Agency like M/s HLL Lifecare Ltd. to execute the Government Hospital Project. Now as per your Qualification Criteria, the Agency Certificate of Government Hospital/Project is not Valid??	Being suitably amended as discussed during prebid meeting

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55			M/s Medical Products Service	Case 2: Turnkey Project for Hospital Construction which includes MGPS, MOT, PTS, CSSD, Fire Fighting etc. is called by PMSSY, Health and Family Welfare Department, Government of India and appointed to M/s HSCC (India) Limited (Government Agency) and further the Project was awarded to M/s Larsen & Toubro for Construction of Safdarjung Super Speciality Hospital, New Delhi. Now, once bidders who is executing the work order will get Satisfactory Completion Certificate. Please clarify this Completion Certificate issued by M/s Larsen & Toubro is not valid?? This is not possible. Government of India recruits another Government Agency like M/s HSCC (India) Ltd. to execute the Government Hospital Project (Safdarjung Hospital). This project is further awarded to Prestigious Private Sector Company in field of Construction and Healthcare Projects M/s Larsen & Toubro. Now as per your Qualification Criteria, the Agency Certificate of Government Hospital/Project is not Valid??	Being suitably amended as discussed during prebid meeting
56			M/s Medical Products Service	We have been participating in Government Tenders from last 19 years, but we have never come across such a strange Qualification Criteria where the Satisfactory Completion Certificate of Government Tenders/Projects executed by Government/Private Agencies are not valid. Please appreciate the Turnkey work of Government Hospitals/Projects are executed by the Government/Private Agencies only and NOT BY HOSPITAL. Therefore the Agency Certificate should be accepted. By such Qualification Criteria, M/s HITES is discouraging the bidders and Competition. **We request that the mentioned lines in Pre-Qualification Criteria should be amended as "Own works/Certification of agencies for Government Hospital/Project shall be considered for prequalification".** M/s HITES/HLL has accepted the Agency Certificate in the recent tender for Hospitals Getting Upgraded of PMSSY Phase-III.	Being suitably amended as discussed during prebid meeting

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57	Clause 21.1,B Pg. No. 36	Payment for Imported Goods (M&E): Payment for Comprehensive Annual Maintenance Contract Charges: The consignee will enter into CAMC with the supplier at the rates as stipulated in the contract. The payment of CAMC will be made on six monthly basis after satisfactory completion of said period, duly certified by the End User on receipt of bank guarantee for an amount equivalent to 2.5% of the cost of the equipment as per contract in the prescribed format given in Section XV of the bidding document valid till 3 months after expiry of entire CAMC period. The Performance Bank Guarantee for CAMC will be applicable in case of contract value is more than Rs. 10 lakh.	M/s Benson Medical Equipments (India) Pvt. Ltd.	Please clarify the point no. "D" for 2.5% Bank Guarantee of CMC Contract Value. Do we have to pay 2.5% of the cost of the equipment installed or the 2.5% of the CMC contract values.	The Bank Guarantee amount for CMC Contract shall be equivalent to 2.5% of the total contract value (exclusive of CMC value). Please also refer GCC clause 21.1-D (pg. 36) at section IV and General Points B-4-d (pg. 112) at section-VII of the Bidding Document.
58	Clause 19.2,Pg. No.16	The bidders who are currently registered with MSME for the specific goods as per bidding document specification shall be eligible for exemption from Bid Security as defined in MSE Procurement Policy issued by the department of MSME. In case the bidder falls in this category, the bidder shall enclose relevant certificate of registration issued by department of MSME.	M/s Benson Medical Equipments (India) Pvt. Ltd.	In case we have to bid, The EMD exemption should not be restricted to only MSME registered companies and should include even NSIC & DGS&D registered companies as per Govt. regulations and your recent tender no.six AIIMS Tender No. HLL/PCD/PMSSY/AIIMS-II/14-RT-01/15–16 and 18 hospital Tender No.HITES/PCD/PMSSY-III/02/MGPS/16-17.	EMD exemption will be extended to MSME, DGS&D and NSIC registered vendors.
59	Clause No. Section VIII.b.2 Pg. No. 116	2.Turnover: Eligible Bidders should have an average annual turnover in the consequetive past three financial years (2014-15, 2015-16, 2016-17) at least 80% of the estimated cost.	M/s Benson Medical Equipments (India) Pvt. Ltd.	As per CVC Guidelines, it should be asked for 30% of Estimated Project value, which may please be changed accordingly from present 80% mentioned by you.	No change considered

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60	Clause No.Section VIII.b. 3, Pg. No. 116	Minimum Work of Similar Nature: Eligible bidder(s) should have in the past five years ending 31st March 2017 successfully completed similar project for Modular OT/MGPS/OT-Integration (as the case may be) works in India as stated below: a. One single order of similar nature of project for a minimum value of 80% of the estimated cost. or b. Two single orders of similar nature of project for minimum value of 60% of the estimated cost. or c. Three single orders of similar nature of project for minimum value of 40% of the estimated cost. The copies of order(s) alongwith the completion certificate(s) from end user(s) indicating that the specified works have been completed shall be submitted with bid.	M/s Benson Medical Equipments (India) Pvt. Ltd.	This is a limiting clause and limits the competition to few existing players only. We request you to broaden the competition by including experience of similar projects outside of India by foreign manufacturer and installer or by accepting experience in implementing engineering projects in India or abroad, hence authorised bidder havings it's supplier similar experience should be allowed to bid the tender.	Being suitably amended as discussed during prebid meeting
61	Clause No.Section VIII.b. 1, Pg. No. 116	Status: The Bidder should be a Manufacturer or its authorized Agent.	M/s Benson Medical Equipments (India) Pvt. Ltd.	This is limiting clause and looks to be favouring proven cartel companies only which may restrict competition to few of the bidders. Bidder's qualification /eligibility should be based on his experience on similar project of MGPS instead of condition that bidder either have to be Manufacturer or its authorized agent. You are also requested to please do away with the need of manufacturer's authorisation certificates . By getting committed to a particular manufacturer while quoting , the bidders lose their ability to negotiate better prices and terms at the time of supply and also quite often are restricted to the products of the particular manufacturer despite better products becoming available from other manufacturers- while the tender is under the consideration of the tenderer. This requirement is inviting cartelization directly because local / indian representatives of particular foreign manufacturers have got their technical specifications incorporated in your tender and the leading bidder will have their supporting bidders.	No change considered

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62	Pg. 14 Clause 13.5	13.5.1GST (Goods & Services Tax) If the bidder desires to ask for GST (goods and services tax) to be paid extra, the same must be specifically stated. In the absence of any such stipulation, the price will be taken inclusive of GST and no claim for the same will be entertained later.	Prenit World LLP	Need Clarification.	No change considered
63	Pg. 16, Clause 20	20.1 If not mentioned otherwise in the SIB, the bid shall remain valid for acceptance for a period of 270 days (Two hundred and Seventy days) after the date of bid opening prescribed in the Bidding Document. Any bid valid for a shorter period shall be treated as unresponsive and rejected.	Prenit World LLP	It's very difficult to discount the fluctuation in the rates of items specially copper pipe. **Reduce the bid validity to 120 days**	No change considered
64	**Pg. 15, 16 Clause 19.**	19.5 The Bid Security shall be valid for a period of forty-five (45) days beyond the validity period of the bid. As validity period of Bid as per Clause 20 of GIB is 270 days, the Bid Security shall be valid for 315 days from Techno-Commercial Bid opening date	Prenit World LLP	Reduce the bid validity to 120 days	No change considered
65	Pg. 21, Clause 34	34.1 Further to GIB Clause 33 above, the purchaser's evaluation of a bid will include and take into account the following: i) In the case of goods manufactured in India or goods of foreign origin already located in India, GST which will be contractually payable (to the bidder), on the goods if a contract is awarded on the bidder; and ii) in the case of goods of foreign origin offered from abroad, customs duty and GST which will be contractually payable (to the bidder) on the goods if the contract is awarded on the bidder.	Prenit World LLP	Clarification: Contradicting Clause No. 13.5.1 (Sl. No. 1 as per bidder)	There is no ambiguity in GIB clause 13.5.1 and 34.1 However, Bidder should specify the GST rate separately based on its HSN code in their price bid.

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66	Pg. 42 SECTION-V Part II	a) For Indigenous goods or for imported goods if supplied from India: 90 days from date of Notification of Award to delivery at consignee site. The date of delivery will be the date by when it is to be delivered at consignee site. Bidders may quote earliest delivery period. Installation and Commissioning shall be done at the earliest but not later than 45 days of delivery of goods at site or date of handing over the site for installation, whichever is later. b) For Imported goods directly from foreign: 90 days from the date of opening of L/C. The date of delivery will be the date of Bill of Lading/Airway bill. (Bidders may quote the earliest delivery period). Installation and Commissioning shall be done at the earliest but not later than 45 days of delivery of goods at site or date of handing over the site for installation, whichever is later. For delayed delivery and/or installation and commissioning liquidated damages will get applied as per GCC clause 23.	Prenit World LLP	**Suggestion:** We suggest that complete supply and installation be carried out within 180 days	As stated in point no. 52
67	Pg. 13, Point 13.4.2	Suggested by Bidder	Unissi India Pvt. Ltd.	We suggest you to make this tender an international bidding in Foreign currency and Irrevocable letter of credit should be opened by buyer directly in favour of foreign manufacturer with payment terms 70% upon dispatch against submission of dispatch documents in bank and the remaining against installation. AIIMS being a government institution would be entitled for exemption on custom duty through CDEC. This will make the tender transparent and cost effective.	No change considered