## family



HLL MEDIPARK:
New Subsidiary of oHL5, to set up India's first
Med-Tech Hub in 330 acres
'MOODS' wins 'Prestigious Brands of Asia' Award

AMRIT scheme completes one year

# GOLD NJCDDS CO NDO MS 



## family

Chairman | R.P. Khandelwal, C\&MD Chief Editor | Rajesh. T. Divakaran Associate Editor | Sudha Gopinath Co-ordinating Editor | Manjary Asok Assistant Editor | Aswathi. A.P Editorial Committee | S.M. Unnikrishnan (C\&MD's Office), S.N. Sathu (HITES), V. Saraswathi Devi (CHO), V. Kuttappan Pillai (PFT), K.V Kamat (KFB), Binu Thomas (AFT), K.P. Sasikumar ( KFC), Anil Kumar. K (AFT\&PFT), Ashish Nair (HMA), R.B. Bhosale (KFB), Jinu Raju (KFC), Vipin Raj (IFC) Marketing | J. Devasagayam Employee Representatives | R. Rajashekharan (PFT), Pradeep. B (AFT)

Office Administrator Muralidharan. K Design | Sreejith. S.L Printed by | Fivestar, Ernakulam Volume 07 Issue 11 HLL Family April 2017 Edited \& Published by HLL Publications, HLL Lifecare Ltd (for free private circulation only)


## NEW PROJECT

HLL signs agreement with Maharashtra Govt for providing diagnostic services in state-run hospitals


## AWARD

HLL's MOODS condom wins 'Prestigious Brands of Asia' Award

## HLL AROGYAM

## ONE TOUCH IS ALL IT TAKES



HLL Family is now closer at hand than you think.

Dear Friends,
"We can, We will" is the Corporate Theme of HLL for the year $2017-18$.
Over the past fifty years we have transformed from a condom company to a global healthcare major. Our journey was never been smooth. We had faced many turbulent times and challenges in the past. But, we have been together in all times, united and worked together to grow rapidly and consistently.
During the last quarter, the company has touched several worthy milestones.
HLL received Cabinet approval for MEDIPARK Project for the construction of India's first med-tech manufacturing hub in Tamil Nadu. I am extremely happy to inform you that we have floated our 8th Associate company HLL Medipark Ltd, for the implementation of this project.

Union Health Ministry's flagship AMRIT retail pharmacy implemented by HLL has so far served over 5 lakh patients and saving them a collective above Rs 30 crore in medical costs. HLL also launched AMRIT DEEN DAYAL project in Gujarat and opened 52 AMRIT Deen Dayal pharmacies to offer drugs at highly discounted rates.

HLL had signed an agreement with Govt of Maharashtra to establish around 112 HINDLABS in the 33 districts of Maharashtra for providing free laboratory-testing services to the public in almost 2,300 government hospital centers under DHS, more particularly at the level of Primary Health Centers (PHCs).
HLL's not-for-profit trust, HLFPPT was awarded project management consultancy services for 130 Mobile Medical Units in the state of Assam for a period of 5 years.
The reputation of HLL was further strengthened when HLL was made a partner of Kerala State Government's MANASA project to uplift the quality of educational sector. As part of the project HLL installed VENDIGO Sanitary Napkin Vending
machines and Incinerators in 150 schools in Kerala .
As part of our marketing campaign for contraceptives, we have initiated a mega couple selfie contest "MOODS on WAVES" at the national level on the valentine's day on 14 February 2016.

HLL's subsidiary, HITES was appointed as Project Management Consultant for strengthening the Health System in Republic of Guinea under line of credit funding by Government of India.

HLL Biotech Ltd has successfully accomplished mechanical completion of the facility at Chengalpattu in Tamil Nadu.

I request you to read through all the details of the major developments and milestones of HLL last quarter in this HLL Family issue and give your feedback.

It is all about taking challenges. Anything Is Possible. Don't Make Excuses. If you really want it, you will do anything to get it. Success really depends on what you want and what your priorities are.
Seeking your valuable suggestions and continued support, I extend my warm greetings and best wishes to all of you.

Warm regards,

## R.P. Khandelwal

Chairman and Managing Director



Information \& Public Relations Department Government of Kerala

Went through the magazine. The print is good. Good Content. Look and feel is also good.
Good Show !

Dr K. Ampady
Director Information \& Public Relations Department Government of Kerala

Family, the name itself symbolises completeness and a feeling of togetherness in itself. The wide range of sections provided an interesting reading experience. Enjoyed reading the issue of HLL Family magazine and looking forward for more. All the best.!


Most in-house magazines are handled in a very unprofessional way, and as a result they appear with poorly edited content and visuals. But I had to change my views when I read a copy of HLL Family a month ago. It seems each page of HLL Family is planned with great care and brilliance. A perfect sense of balance is visible when it comes to choosing of articles and visuals. I think the editorial team is doing a great work, otherwise, this could not have been achieved. Columns like "Mind Talk" and "Infocus" are interesting as well as informative. A brilliant design sense adds colour to HLL Family. The illustrations are good. Overall, a great work, and I must congratulate the editorial team for making an in-house magazine so special. Good luck.

M.T Saju Senior Assistant Editor The Times of India, Chennai

Was surprised to see the advertisement of the rates at HINDLABS in the HLL Family magazine. It turned out to be more than true when we went there. Hindlabs Diagnostic Centre and Speciality Clinic has come as a huge relief for the common man as it comes at a time, when the private laboratories are making merry. I feel HLL should concentrate to publicise this new venture and also see more such centres are set up in the rural areas.

Sanu V.George<br>Special Correspondent<br>IANS



# HLL GROUP EXPANDS WITH A NEW SUBSIDIARY HLL MEDIPARK LTD 

HLL MEDIPARK- India's first med-tech manufacturing hub in Tamil Nadu

Cabinet allows sublease of 330 acres at Chengalpattu for HLL MEDIPARK

In an effort to bolster the government's 'Make in India' programme with indigenous manufacture of medical equipment and devices, HLL will set up MEDIPARK in 330-acres of land in Chengalpattu in Kancheepuram district of Tamil Nadu.

MEDIPARK, which will be India's first medical technology manufacturing cluster, has been given a major push with the Union Cabinet granting HLL permission to sublease the land, which was originally leased to it by the Ministry of Health \& Family Welfare for implementation of the project.

HLL has floated a new subsidiary HLL MEDIPARK LTD (HML) for the implementation of MEDIPARK.

HML will develop plug and play state-of-the-art infrastructure and industrial plots and lease them out to investors to setup the manufacturing units in medical devices and equipment.The project shall be a 'one-stop facility' for manufacturing units through the creation of an integrated ecosystem to facilitate business, approvals, stimulate innovation and R\&D, develop new technologies, prototyping and commercialisation activities and become a hub for the sector in the country.

HLL's shareholding in the project would be above

> Once fully functional, HLL MEDIPARK is expected to generate direct employment for around 3,000 people.
$50 \%$. The Government of Tamil Nadu is supporting the initiative through equity participation limited to $10 \%$. The land has been leased to HLL for 99 years at Re 1 per annum; the assessed market value of the land will be paid back to the Government out of surplus generated from the 7th year onwards.
The demand for medical equipment and devices in India was estimated at Rs. 30,000 crores, $70 \%$ of which was imported. MEDIPARK is expected to boost investment in the medical sector and thereby reduce the cost of healthcare delivery.
The phased development of MEDIPARK is expected to be completed over seven years. Physical infrastructure will be created in the first phase with plots expected to be leased out from the third year. Once fully functional, HLL MEDIPARK is expected to generate direct employment for around 3,000 people.
"India is currently almost completely dependent on imports for high-end items like imaging equipment, pace makers, breathing and respiration equipment," said Mr R.P.Khandelwal, C\&MD, HLL. "This is placing a huge financial burden, especially on public healthcare delivery services. Domestic manufacturing of the devices and equipment would bring down these costs and make healthcare more affordable for the public."

Mr Khandelwal noted that health security is a major goal for the government and the draft National Medical Device Policy 2015 aims to align the medical devices sector with "Make in India" programme.
"Lack of proper infrastructure is often cited as one of the reasons for relatively low manufacturing base for medical equipment and devices in the country. With a state-of-the-art manufacturing cluster such as MEDIPARK we hope to address this critical gap in infrastructure," he added.


Mr R.P. Khandelwal, C\&MD, HLL Lifecare Ltd receiving the dividend cheque from Mr S.N. Sathu, Director \& CEO, HLL Infra Tech Services Ltd (HITES) for the Financial Year 2015-16 at HITES Corporate Office, Noida.

INTRODUCING
SILVER Monds
$\qquad$


> New Outlets Of HLL Pharmacy \& Surgicals And HLL Opticals In Kannur

HLL Pharmacy \& Surgicals and HLL Opticals opened its 11th centre in Kerala at the Kannur District on 11 October 2016.
The new outlets were inaugurated by District Panchayat President Mr K.V. Sumesh.

HLL Pharmacy \& Surgicals offers surgical implants and other medical products like medicines, surgicals, disposables, stents and pacemakers at 10 to 40 per cent discounts. HLL Opticals also provides lenses and frames at rates lower than market prices.
"Through HLL pharmacy \& Surgicals and HLL Opticals, HLL aims to deliver reliable, affordable and quality health solutions to the needy and the less privileged," said Mr R.P. Khandelwal, C\&MD, HLL.

In addition to the subsidised services for the needy, the centre also provides cashless services to Rashtriya Swasthya Bima Yojana (RSBY) cardholders.

Mr Jayapalan Master (Chairman, District Panchayat Health Standing Committee, Kannur) and Dr Preetha (Superintendent, Kannur District Hospital) also participated in the function.

The first centre of HLL Pharmacy \& Surgicals started functioning at the Thiruvananthapuram Medical College in October 2011.

# Good news for Girl students: HLL installs 'VENDIGO' Sanitary Napkin vending machines in 150 schools in Kerala 

Addressing the menstrual hygiene management needs in schools, HLL has installed VENDIGO Sanitary Napkin machines and Incinerators in 150 government and aided schools in Kerala. It was part of eight innovative projects that the State Government of Kerala has introduced in the education sector for the benefit of the students. Prof C. Raveendranath, Minister of Education, Govt of Kerala inaugurated the Vending Machines at a function held at Central Stadium in Thiruvananthapuram on 22 November 2016.

He called for "comprehensive education that goes beyond just building professionally competent students." Education should touch on every aspect of human life so that we help children build a positive aspect of society and have empathy for others," the minister said.

Under the Manasa Plus project, HLL has been partnering with Thiruvananthapuram District Panchayat to install the machines. The newlyinstalled VENDIGO machines will enable girl students
to access sanitary napkins at their schools at the touch of a button. The machine dispenses 'Happy Days' sanitary napkins, manufactured by HLL at its Kanagala factory in Belgaum. Additionally, the napkin incinerators will enable safe and environment-friendly disposal of used napkins.
Mr V.K. Madhu, District Panchayat President said VENDIGO machines and incinerators would be installed at polytechnics and teachers training colleges in the district.
"We are proud to be associated with the Thiruvananthapuram District Panchayat on this innovative and exemplary project that can be emulated across the country," said Dr Babu Thomas, HLL Director (Marketing). "HLL is inspired to be part of this project with the aim of building a healthy generation of girls, who can then ably bring up the next generation. We have so far installed 4,500 vending machines and 2,500 incinerators across the country."

Also present at the function were Health and Education Standing Committee Chairman Mr V. Renjith, District Panchayat Vice-President Adv Shailaja Begum, and District Panchayat Secretary Mr K. Chandrashekaran Nair.



> Ministry of Health's AMRIT scheme completes one year Served 5 lakh patients with a saving of Rs 30 cr in first year

The flagship programme of the Union Health Ministry - AMRIT (Affordable Medicines and Reliable Implants for Treatment) to provide affordable life-saving cancer, cardiac drugs and medical disposables has successfully completed its first year, serving over 5 lakh patients and saving them a collective Rs 30 crore in medical costs.

The AMRIT programme was launched by Mr J. P. Nadda, Union Minister of Health and Family Welfare in November 2015 and is being implemented through HLL which has been setting up pharmacies at major hospitals across the country to dispense the medicines.

HLL has already opened 16 AMRIT Medicals in major cities across the country, with nine more ready to go operational soon and five additional ones under construction out of a target of 284 outlets in the next two years.

This is in addition to the 52 AMRIT Deen Dayal pharmacies that were opened across the state of Gujarat in November 2016.
The primary goal of AMRIT is to make available and accessible, at very affordable rates, all drugs, implants, surgical disposables that are not dispensed free of cost by the hospitals.
The AMRIT Medicals stock nearly 2,200 drugs, surgical disposables and implants (including for cardiovascular, cancer and diabetes, stents etc.) that are offered at an average discount of $63 \%$ on medicines.
In the first year of operation, the AMRIT Medicals have benefited a total of 5.14 lakh patients. They have achieved collective sales of 18.51 crores of medicines worth Rs 48.19 crores in MRP, resulting in total savings of Rs 29.68 crores.
"We are extremely proud to have achieved a milestone of servicing more than 5 lakh patients in the very first year of operation. This number will continue to exponentially grow as we open more pharmacy outlets in differnet states" said Mr R.P. Khandelwal, HLL C\&MD. "Our goal is to ensure that no patient is deprived of lifesaving and other drugs for reasons of unaffordability." The first AMRIT Medicals opened at AIIMS in New Delhi, with the capital city now having four in total. AMRIT outlets have been opened in major government hospitals in cities including Chandigarh, Raipur, Rishikesh, Pondicherry, Bhopal, Guwahati, Shillong and Imphal.

Cities where the pharmacies will be operational soon include Nagpur, Thiruvananthapuram, Patna, Kolkata, Mumbai, Tezpur, Jorhat and Agartala.
MoHFW is hoping that initiatives such as AMRIT, which offer affordable drugs and medical implants will ease the burden of the common man, especially the underserved.


# 50,000 patients in 6 months Hindlabs Diagnostics Centre and Specialty Clinic becomes the most sought-after laboratory and specialty clinic in Thiruvananthapuram 

50,000 in six months in a single centre. This statistical figure itself should serve as a befitting reply to those who want to understand the emergence of Hindlabs Diagnostics Centre and Specialty Clinic as most sought after health hub in the capital city of Kerala.

Hindlabs Diagnostics Centre and Specialty Clinic set up opposite to the Medical College Hospital, Thiruvananthapuram at a cost of Rs 10 crore has created ripples in the health and diagnostic arena since inception.The centre was formally inaugurated by Mrs K.K. Shailaja Teacher, Minister of Health, Govt of Kerala on 07 September 2016 and the Vaccine unit at the centre was also inaugurated by the Minister. During the inaugural ceremony, the Minister also distributed free health check-up cards enabling them to avail all basic blood tests free of costs, to auto and taxi drivers plying around Medical college area in Thiruvananthapuram.

Mr Kadakampally Surendran, Minister of Electricity and Devasom, Govt of Kerala inaugurated the Specialty OP Clinics, Tele Radiology Hub, HINDLABS Pharmacy \& Satellite Blood Collection Centre. Ideally located opposite to the Medical College premises, the facility brings eminent doctors under one roof for its super specialty OPD services, which include General Medicine, Diabetology,

ENT, Gastroenterology, Nephrology, Ophthalmology, Pulmonology, Cardiology, Dermatology, Pediatrics and Orthopaedic clinics, which operate in two shifts from 9 am to 1 pm and from 4 pm to 8 pm .

The vaccination centre at HINDLABS has vaccines for pediatric immunisation, as per the government's Universal Immunisation Programme and the India Pediatric Association's recommendations for the private sector. The adult vaccination centre has Pentavalent vaccine (DPT-Hepatitis B-Hib), Hepatitis B vaccine (pediatric and adult), Tetanus Toxoid vaccine and Rabies vaccine in the initial phase, followed by other vaccines recommended by the Indian Pediatric Association. The vaccination unit is under the supervision of a registered paediatrician and supported by experienced nursing staff. Hindlabs Tele Radiology service is one of the pioneer Tele Radiology services in India and paves the way for radiologists to read images from remote locations round-the-clock.

With a robust network of radiologists, the Hindlabs Tele Radiology service offers cost-effective reporting solutions to various public and private healthcare organisations in the country. In Kerala, the Government Hospitals at Ernakulam, Alappuzha and Pathanamthitta;
the District Hospitals at Kanhangad, Tirur and Thrissur; the Taluk Hospital at Thodupuzha, the Institute for Communicative and Cognitive Neuro Sciences, Palakkad; and the Sagara Co-operative Hospital, Alappuzha, use the services.

Under the private sector, the Devamatha Hospital, Kuthattukulam; Marthoma Hospital, Ranni; Sree Narayana Institute of Medical Science(SNIMS), Ernakulam; St. Thomas Scan Centre, Kattanam; Valiath Institute of Medical Science (VIMS), Karunagappally; and AB Scan Centre, Kayamkulam use Hindlabs Tele Radiology.

In order to make the services more accessible to the masses, HINDLABS has also been opening satellite blood collection centres in and around Thiruvananthapuram city, the first one being at General Hospital junction

Thiruvananthapuram, opened on 26 December 2016 and inaugurated by Mr R.P. Khandelwal, C\&MD. The collection centre functions from 8 am to 4 pm .
"HLL has started diagnostic clinics in other states, but the outpatient unit at the specialty clinic is first of its kind in Thiruvananthapuram. Hindlabs provides consultation in the morning and evening by doctors specialised in various fields such as General Medicine, Diabetology, ENT, Gastroenterology, Gynaecology, Thyrocare and Pediatrics," Mr Khandelwal said.

Hindlabs also provides diagnostic services in various fields, including clinical biochemistry, clinical pathology, microbiology and molecular biology. They also provide echo cardiography, digital X-ray, TMT (treadmill test), Pulmonary Function Tests (PFT), and ultrasound scanning facilities.

# Free Camps conducted on World Diabetes Day and World Osteoporosis Day 

TTo mark World Osteoporosis Day (WOD), Hindlabs conducted a free health camp to detect the boneweakness ailment on 23 October 2016 at the centre.
The camp offered consultation, X-ray and Bone Mineral Densitometry (BMD) test free of cost.Around 100 persons attended the camp.

According to new data from the International Osteoporosis Foundation, over 200 million people worldwide are affected by osteoporosis and approximately one in three women and one in five men over the age of 50 will break a bone due to the ailment, in which bone strength decreases. Hip fractures can cause the greatest morbidity with reported mortality rates up to $20-24 \%$ in the first year after a hip fracture. Apparently,
urbanisation and ageing populations are driving rapid increases in the osteoporosis disease burden.

The Hindlabs camp aimed at helping in detecting and fighting the 'silent' disease.

As part of World Diabetic Day observation, Hindlabs conducted a free diabetes camp at its clinic near Thiruvananthapuram Govt Medical College on 14 November 2016.

The camp was open to public from 8 am to 12.30 pm and offered free consultation by Dr Dinesh Prabhu and Dr Ramakrishnan. The free checkup included free sugar check-up, cholesterol test, and diabetic neuropathy test and ECG on need basis. Hindlabs also conducted a diabetic management awareness class for people on the day.

## Thyroid Clinic at Hindlabs

In a novel effort to aid timely diagnosis and treatment of thyroid related disorders at an affordable cost, Hindlabs opened a thyroid clinic for the public in Thiruvananthapuram on 18 February 2017.

Eminent thyroid cancer specialist, Dr Arun Sasikumar, has been leading the clinic which functions from 9.30 am on all Mondays.

Hindlabs thyroid clinic has been offering consultation for thyroid cancer, hypothyroidism, hyperthyroidism, goitre and iodine deficiency disorders. As per the statistics, from various agencies, there is an increase in the number of cancer patients, and thyroid cancer is more prevalent among women. There is an estimate of about 42 million people in India suffering from thyroid diseases.

National Cancer Registry Programme (NCRP), established by The Indian Council of Medical Research (ICMR) has collected the data of more than $3,00,000$ cancer patients between the periods starting from 1984 to 1993 from various centres. The six centres involved in the studies were Mumbai, Delhi, Thiruvananthapuram, Dibrugarh, Chandigarh, and Chennai. Among them, Thiruvananthapuram had the highest relative frequency of cases of thyroid cancer among all cancer cases enrolled in the hospital registry, $1.99 \%$ among males and $5.71 \%$ among females. The nationwide relative frequency of thyroid cancer among all the cancer cases was 0.1\%-0.2\%.


# HLL bags "Top Exporter in Kerala Award" of FIEO <br> Gets gold category honour for excellence in Southern Region 

HLL has been awarded Regional Export Award under the category of the Top exporter in Kerala (Gold) by the Federation of Indian Export Organisations - Southern Region (FIEO, SR).
The award was received by Mr T.Rajasekhar, Director (Marketing), HLL from Ms Nirmala Sitaraman, Union Minister of Commerce during the Golden Jubilee celebrations of FIEO held at the Hotel Le Royal Meridian in Guindy, Chennai on 08 October 2016.
"We are delighted for being recognised for our export contribution. This honour will encourage us to enhance our global reach," Mr Rajasekhar said.

## Stay Healthy... Stay Happy...

For More Details :
9400027969, 04712443445 / 2443446

## 24x7 Service

## Specialty OP Clinics

- General Medicine - Cardiology
- Thyro Clinic
- Orthopaedics
- Opthalmology
- ENT
- Paediatrics
- Gastroenterology
- Diabetology
- Nephrology
- Pulmonology
- Dermatology


# HEIINDLABS 



Mr R.P. Khandelwal, C\&MD, HLL inaugurating AMRIT outlet in Pulayanarkotta. Dr Babu Thomas, Director (Marketing) and Mr E.A. Subramanian, Director (Technical \& Operations) are also seen.

## Kerala gets its first AMRIT Medicals

Stepping up its efforts to provide medical services at affordable costs to the people, HLL opens its first AMRIT outlet in Kerala at Pulayanarkotta, Thiruvananthapuram. A flagship programme of the Union Health Ministry that has completed its first year, AMRIT is being implemented through HLL which has been setting up pharmacies at major Govt hospitals across the country to dispense medicines at extremely affordable rates.
Mr R.P. Khandelwal, C\&MD, HLL inaugurated AMRIT (Affordable Medicines and Reliable Implants for Treatment) outlet in Pulayanarkotta on 26 December 2016.
"AMRIT Medicals at Pulayanarkotta offers 10\% to 40\% discount from the MRP for all items it provides, including medicines (branded and generic), surgical consumables, cosmetics, baby food, skincare products, medical devices, instruments etc," Mr Khandelwal said.
"The primary goal of AMRIT is to make available and accessible, at very affordable rates, all drugs, implants, surgical disposables that are not dispensed free of cost by hospitals," he added.
AMRIT is situated at Kottamukku at Pulayanarkotta which is also near the Chest Hospital, Institute of Diabetology, Indian Air Force camp, Akkulam factory and HLL R\&D.


HLL signs agreement with Maharashtra government for providing quality diagnostic services in the state-run health facilities. Mr R.P. Khandelwal, C\&MD, HLL(right) and Dr Pradeep Vyas, Commissioner and MD, SHS (left) holding the agreement paper along with other officials at Arogya Bhavan office, Mumbai.

# HLL signs agreement with Maharashtra Govt for providing diagnostic services in state-run hospitals 

Expanding its HINDLABS chain of pathology and imaging facilities, HLL signed an agreement with the Maharashtra government for providing quality diagnostic services in the state-run health facilities.
The agreement was signed by Mr R.P. Khandelwal, C\&MD, HLL; Dr Pradeep Vyas, Commissioner and MD, SHS; and Dr Sathish Pawar, DHS (Director of Health Services), at Arogya Bhavan office, Mumbai on 03 February, 2017.
As part of the agreement, HLL will establish 112 HINDLABS in the 33 districts of Maharashtra for providing laboratory testing services to the public in 230 government hospital centers under DHS, more particularly at the level of Primary Health Centres (PHCs).
The project will be monitored on real time basis by ITenabled systems which track the details of patients' samples collected from the collection centre to the lab for testing and reporting. The latest module of Laboratory Information System software will be used for the project to create an online dash board to view the current status
of sample collection, testing and reporting from all the government hospital centers in Maharashtra.
"By implementing this project, diagnostic tests will be made available to the public in the remotest villages of Maharashtra. The state-of-the-art labs of HLL, equipped with sophisticated equipments, qualified manpower and IT-enabled support systems, will ensure the quality of laboratory investigations," Mr Khandelwal said.
"The PHCs and rural hospitals have limited laboratory infrastructure for diagnostic tests. HLL is trying to bridge this gap by establishing laboratories near such hospitals with all the divisions like hematology, pathology, biochemistry, immunoassay and microbiology," he noted.
HLL is implementing similar projects in states like Assam, Kerala and Odisha, partnering with National Health Mission (NHM). Hindlabs offers more than 100 tests from the hospital centres, including the high end special molecular diagnostic tests, at rates much lower than market prices.


Mr R.P. Khandelwal, C\&MD, HLL receiving the 'Prestigious Brands of Asia' Award for the company's MOODS condom brand at the Marketing Meister Summit 2017 held in Mumbai.

## HLL's MOODS condom wins 'Prestigious Brands of Asia' Award

HLL's flagship brand MOODS has won the 'Prestigious Brands of Asia Awards', further strengthening its credibility as a brand that provides pleasure and protection.

Mr R.P. Khandelwal, C\&MD, HLL received the award on behalf of the company at the Marketing Meister Summit 2017 held on 28 January 2017 in Mumbai.

The award felicitates the success of Asia's 'most extolled brands with microscopic engagement in consumers' contentment' and which has 'par excellence trends and strategies to expand the economy'.
"It is an honour to receive this award for MOODS. This prestigious award is a true recognition of our commitment to quality and customer delight. It's truly a great global recognition" , Mr Khandelwal said.
"We rank among the leading producers of condoms in the world, with the capacity to produce 2 billion condoms annually, using the finest technology available and with a highly qualified and experienced team in charge of every step of the process," he added.
MOODS, a condom made from natural rubber latex, was nominated for the marketing excellence award in the 'Health' category by market research firm ERTC (Eslol Research Trend and Consulting), which based the nominations on several primary and secondary surveys conducted across the Asia-Pacific Region among target audience.

The evaluation of surveys comprised parameters like marketing and communication strategy, vision and mission, market share, brand performance, unique selling preposition and growth.


# MOODS launches unique national couple selfie contest - <br> \#MoodsOnWaves <br> to win free stay in houseboats 

## es <br> Mros ON WAVES

Coinciding with the Valentine's Day, HLL's Moods Condoms launched a unique two-month-long "\#MoodsOnWaves contest" at the national level and the winners will be offered a free stay in Kerala's famed houseboats.
Mr R.P. Khandelwal, C\&MD, HLL digitally launched the contest at a function held at the HLL Corporate office at Poojapura, Thiruvananthapuram on 14 February 2017. The online \#MoodsOnWaves contest was open for 60 days till 14 April 2017.
The winners -10 selected couples (Indian nationals) from across the country - had been offered 2 Days and 1 Night, fully free stay in the luxurious houseboats, locally known as 'Kettuvallams', cruising through the backwaters in Alappuzha, Kerala.
Mr R.P. Khandelwal, C\&MD, HLL, said -\#MoodsOnWaves is the first of its kind initiative in Indian backwaters, and it is an attempt to break the boredom that tends to creep into a relationship over time.
"MOODS strengthen relationships by getting them to do things together and bringing them closer," said Mr Khandelwal.
"For participating in the \#MoodsOnWaves contest, couples need to $\log$ on to www.moodsplanet.com, the
webpage of Moods Condoms. Then, click on the link \#MoodsOnWaves. A new page opens up where couples can furnish their basic details and upload their selfies. Click on submit, and that completes the procedure for participating in the contest," said Mr T. Rajashekhar, Vice President (Marketing).
A houseboat cruise in the backwaters of Vembanad Lake in Alappuzha is the predominant way to experience the Kerala Backwaters. Houseboats are extremely popular among the honeymooners as they provide their guests a serene and majestic view of the verdant green surroundings and exceptional natural beauty. MOODS has bagged the prestigious 'Brands of Asia Award'.

Kerala houseboats, an integral part of the vast expanse of waterways, are the mainstay of the state's backwater tourism. Alappuzha, popularly known as the 'Venice of the East', is among the most famous destinations of Kerala backwaters and also one of the top tourist places in India.
The other dignitaries at the function include Dr Babu Thomas, Director (Marketing) and Mr E.A.Subramanian, Director (Technical and Operations).


Mr S.M. Vijayanand, Kerala Chief Secretary giving away the Pratheeksha scholarship to a student. HLL Director (Marketing) Dr Babu Thomas and Mahilamandiram Secretary, Mrs Sreekumary are also seen.

# Kerala Chief Secretary distributed HLL Pratheeksha scholarships 

Mr S.M. Vijayanand IAS, Former Chief Secretary to Govt of Kerala distributed HLL's Pratheeksha Scholarships to 28 students from Thiruvananthapuram for the academic year 2016-17 on 27 January 2017.
The scholarship is part of Pratheeksha Charitable Society, HLL's CSR initiative for students belonging to the BPL category who are pursuing MBBS, Engineering, B Pharm, diploma and nursing courses.
Emphasizing the importance of education, Mr Vijayanand said that the scholarship was a positive step to mould the next generation. "Always keep in mind that only education can take you forward in life and reach greater heights. Students should not get affected by any distractions at college and should dedicate themselves to studies," said Mr Vijayanand in his address to award recipients.
He applauded HLL's sincere efforts and support to state government for making improvements in various fields in society, especially in the health sector.
"This year, we received 201 scholarship applications from the capital city, from which we selected the 28 students," said Dr Babu Thomas, Director (Marketing), HLL.
Registered in March 2014, Pratheeksha Charitable

Society offers financial assistance to students from Thiruvananthapuram and Belgaum districts.
This year, 275 applications were received from Belgaum, out of which 19 students were selected.
There has also been a steady increase in the number of beneficiaries for the scholarships. In Thiruvananthapuram, it went from seven students in 2014-15 to 17 in 2015-16 and to 28 now; Belgaum saw an increase from four, to ten and then 19 in the corresponding academic periods.
An annual grant of Rs 30,000 each will be given to five selected MBBS students, Rs 20,000 will be offered to students pursuing Engineering and B Pharm, and students taking diploma and nursing courses will get Rs 10,000 each. Students pursuing ITI will receive Rs 5,000 annually, until they complete the course successfully.
"We have plans to expand our Pratheeksha scholarship to other locations where HLL's units are situated," said Mr P. Sreekumar, HR Senior Vice President and Company Secretary, HLL.
Mr R. Ganesan, Chief Financial Officer and Senior Vice President (Finance), Mrs Saraswathi Devi, Associate Vice President (HR), HLL and Ms Sreekumary, Mahilamandiram Secretary also attended the function.


Mr R.P. Khandelwal, C\&MD, HLL making his inaugural speech at the Hindi Fortnight 2016 Celebrations at HLL Peroorkada Factory.


Mr C.R.Sasikumar, MD-SBT inaugurating the Hindi fortnight celebrations of Town Official Language Implementation Committee (TOLIC) at HLL Peroorkada Factory.


Dr A. Sampath, MP inaugurates the valedictory function of Hindi Fortnight Celebrations organised by TOWN Official Language Implementation Committee (TOLIC) at HLL Corporate Research and Development Centre, Akkulam on 27 December 2016.


Mr Loknath Behera IPS, State Police Chief \& Director General of Police (Kerala) inaugurating the valedictory function of the Hindi fortnight celebrations at HLL Peroorkada factory on 21 November 2016.


## HLL's Female <br> Condom strengthens footprint in Africa

Company to export over 1.3 million pieces to Gambia, Burkina Faso and Dominican Republic


HLL has bagged its maiden, bulk orders for supply of over 1.3 million pieces of female condoms (FC) to Gambia and Burkina Faso in Africa and the Dominican Republic in Caribbean Islands, which would support a global initiative to tackle the incidences of HIV/ AIDS and Sexually Transmitted Infections (STIs) in the three countries.
HLL has received the export orders for female condoms, for the Global Fund projects of Amsterdam-headquartered IDA Foundation, the world's leading not-for-profit supplier of essential, quality-assured medicines and medical supplies to developing countries.
The natural latex based female condom of HLL has been indigenously developed and is produced in a world class manufacturing facility with a capacity of 25 million pieces per year.
"These are the first overseas orders we received after obtaining the WHO pre-qualification for the female condoms in March this year. In the coming months, we expect to receive more orders for FC from around the world," said Mr R.P. Khandelwal, C\&MD.
"HLL is one of the pre-qualified suppliers of IDA for the female condoms, and received these orders upon winning the tenders floated by IDA for their Global Fund supplies," he said.
IDA Foundation acts as procurement service agent for Global Fund grant recipients that elect products through the Pooled Procurement Mechanism.
HLL's female condom also has product certifications of the European Union (EU) and South Africa. The product has a shelf life of five years. It is similar to the male condom in both efficacy and reliability.

## HITES

## HITES signs first global contract with Guinea Government : Appointed as consultant for construction of two 200-bed Hospitals



HLL Infra Tech Services Limited (HITES), HLL's fully owned subsidiary has secured its first global contract under which it will offer consultancy services for the construction of two hospitals in the Republic of Guinea.
HITES has signed a contract with Guinea's Ministry of Health with the overarching objective of strengthening the Western African nation's health system under the line of credit funding extended by the Government of India.
HITES will act as Project Management Consultant (PMC) for the construction of two hospitals with 200-bed each at Kankan and Nzerekore, two of the biggest cities in Guinea. The project involves an outlay of USD 35,000,000 (Rs 233 crore) Line of Credit from the Ministry of External Affairs, Government of India.
The agreement was signed earlier this month in Guinea by Dr Abdourahmane Diallo, Guinea's Minister of Health, and Mr S.N. Sathu, Chief Executive Officer, HITES.
"The agreement with the Guinea government is another feather in the cap of HITES," said Mr R.P. Khandelwal, Chairman, HITES. "The focus of HITES will be on excellence in execution and thereby building happiness," he added.
"The scope of work includes analysis of the infrastructure gap, supervision of construction and equipment and capacity building," Mr Sathu said. "We expect to complete the project within 36 months."
"It is a great honour for us to be chosen for the project. We expect this to be a stepping stone for more global ventures that will leverage our expertise as a total solutions provider in the specialized area of healthcare infrastructure," he added.
Among those present at the agreement signing were Dr Aboubacar Conte, Project Co-ordinator; Mr Amadou Timbi Bah, Chief DIEM; Dr Sekou Conde, representing the Government of the Republic of Guinea; and Mr R.S. Manku, Vice President, HITES.

# HITES' Centre for Testing \& Calibration ventures into Industrial Platform 

The Centre for Testing and Calibration (CTC), a division of HLL Infra Tech Services (HITES) Ltd has now ventured into industrial segments catering to state and central government premium institutions after being certified by the National Accreditation Board for Testing and Calibration Laboratories (NABL) and the Atomic Energy Regulatory Board (AERB). CTC is the first government facility in India to get both NABL and AERB accreditation.
The NABL certification recognises the high standards set by the CTC in test equipment, technical qualification of manpower, environmental condition, methodology of testing, documentation process and onsite calibration facilities.
Calibration of medical equipment is crucial for its performance and for patient and operator safety. Poor calibration raises the risk of unreliable results in equipment ranging from a simple blood-pressure monitoring apparatus to life-saving equipment such as ventilator and anesthesia machine.
The CTC has been offering testing and calibration services to medical institutions across India, these include blood banks and public and private hospitals. It has the expertise to calibrate all medical test equipment and has engineers and medical physicists with expertise in electronics, instrumentation, and biomedical field.
Atomic Energy Regulatory Board authorization is essential to conduct Quality Assurance Test for

Radiological equipment such as X-Ray machine and CT machine - a vital requirement for ensuring that operators and patients have safe and controlled exposure to X-ray radiation. CTC also has a unique facility in the country to test the quality of medical diagnostic ultrasound.
"Calibration is currently a neglected area in medical field, but the reliability of medical equipment is essential for accurate diagnosis by doctors and by extension for patient safety and quality of healthcare," said C\&MD Mr R.P. Khandelwal.
"With the emergence of accredited agencies for calibration, treatment quality will acquire a new dimension in the days to come and it will bolster the emergence of our country as a prime destination in the world of healthcare," he added.
Mr. S.N. Sathu, Chief Executive Officer, HITES, said the CTC's goal is to ensure the quality and safety of medical equipment in healthcare institutions across India.
"The team has successfully calibrated equipment in more than 50 government controlled blood banks across the state of Odisha. Moreover the team has executed projects in Government hospitals including medical colleges and private hospitals in Kerala" he said. "We take efforts to ensure that calibration is done methodologically without any compromise on standards so that the equipment is fit and safe for usage." he added.

## HLFPPT



Adv V.K. Prasanth, Mayor, Thiruvananthapuram Corporation inaugurating the Anaemia Awareness campaign, conducted by HLFPPT in 10 wards of Thiruvananthapuram Corporation as part of the CSR initiatives of HLL held at Rajeev Gandhi Memorial Hall, Rajaji Nagar, Thampanoor, Thiruvananthapuram on 18 February 2017.


Think Tank - August
Speaker: Mr Gopinath Muthukad, Executive Director, The Academy of Magical Sciences
Topic: 'Magical Moments'

Think Tank - September
Speaker: Dr P.G. Latha, Director, Jawaharlal Nehru Tropical Botanic Garden and Research Institute, Thiruvananthapuram Topic: 'Herbal Well Being: Towards a Healthy Nation’


Think Tank - October
Speaker: Dr P.J.Cherian, Director, Kerala Council of Historical Research, Thiruvananthapuram
Topic: 'Unearthing the Ancient History of Kerala'

Think Tank - November
Speaker: Dr S. Irudaya Rajan, Professor, Centre for Development Studies, Thiruvananthapuram Topic: 'Kerala's Demographic Future'

Think Tank - December
Speaker: Dr A.C. Rao, MD, DNB, FRCP(L) FRCP(E) Senior Consultant Cardiologist, Various Hospitals in Thiruvananthapuram
Topic: 'Public Health Concerns in Kerala: Focus on Treating Life Style Diseases'


Mr R.P. Khandelwal, C\&MD, HLL receiving the Rajbhasha award (Hindi) -on behalf of Thiruvananthapuram City Rajbhasha Samiti - instituted by Department of Official Language, Union Home Ministry from Mr E.S.L. Narasimhan, Governor, Andhra Pradesh, on 21 December 2016.


HLL has been awarded as one of the '50 Top PSU Organisations with Innovative HR Practices' by Times Ascent and Asian Pacific HRM Congress. The award was received by Mr K.Vinayakumar, Vice President (HR), HLL at a function held in Bangalore.


HLL Akkulam Factory received the Kerala State Energy Conservation commendation certificate 2016 from Energy Management Centre, Kerala. Mr K.C.Jayakumar, VP (T\&O) received the Award from Mr M.M.Mani, Minister of Electricity, Government of Kerala on 14 December 2016.


HLL Peroorkkada Factory has bagged the Award for 'Outstanding Safety Performance' in the category of Very Large Size Industries other than Chemical \& Engineering by achieveing the lowest frequency rate of accidents from National Safety Council for the year 2016. Mr V. Kuttappan Pillai, Unit Chief, HLL Peroorkada Factory received the Award from Prof.K.V. Thomas, Chairman, Public Accounts Committee.


Valsalya ‘Onakodi’ Distribution by Mr R.P.Khandelwal, C\&MD, HLL on 09 August 2016.


Sanitation camp held at Kanagala.


Spectacles distributed to the students of Mahila Mandiram, Thiruvananthapuram by Mr R.P. Khandelwal, C\&MD.


Life skill education programme for adolescents was organised for the Govt school students in Kanagala.

# UPDATES CORPORATE SOCIAL 

Pulses were offered for the inmates of Orphanage in Chennai by HLL Central Marketing Office.


Anaemia Checkup camp at Kanagala village from 01-20 September 2016.

Awareness Programme on Menustral Hygiene and Distribution of Sanitary Napkins to students from Kanagala, Belgaum.



Blood sugar check up camp held at Kanagala.

HLL provided financial support for the education of the poor students of Sai Gramam Orphanage.


Food Exhibition conducted as part of Anaemia Management \& Awareness programme in Thiruvananthapuram.

## UPDATES CORPORATE SOCIAL



An exhibition-cum sale of the products of Amrithavarshini, a charitable organisation for caring children affected with Brittle Bone Disease held at HLL Corporate Office. The collection from the sale of the products has been utilised for the welfare programme of Brittle Bone Disease affected children.

Anaemia Management Awareness programme by Ventriloquist Mr. Vinod held at Parish Hall, Kottapuram.


A talk by Ms Latha Nair, CEO, Amrithavarshini, a charitable organisation for caring children affected with Brittle Bone Disease held at Akshaya Hall on 30 December 2016.
'My City’ cleaning drive campaign was held as part of Gandhi Jayanthi Celebrations at Kowdiar Park on 02 October 2016.

Mr Asfaw Dingamo, Ambassador (Extraordinary and Plenipotentiary) and Mr Molalign Asfaw, Minister - Counsellor from Embassy of Ethiopia visited HLL CHO.

Official Language Awareness programme for the heads of Member offices of TOLIC held at HLL -CHO on 14 December 2016.


Mahalakshmi Pooja on 28 October 2016.


Onam Celebrations



Vigilance Awareness Week Pledge on 31 October 2016.


Christmas New Year Celebrations organised by HLRC on 31 December 2016.


Awareness Training Programme on OL Policy for Employees.


HF Welding Pearl Machine Inauguration.


Industrial Visit for State Winners of Energy Congress by Energy Management Centre Kerala on 19 August 2016.

Health Talk on stroke conducted by Dr Thomas, Government Medical College.


LIC programme conducted on 13 December 2016.


Vigilance Awareness Week
Pledge on 30 October 2016.


Talk on 'Overview of Current Good Manufacturing Practice' on 28 October 2016.


AIDS Day Bike Rally organised by HLRC on 01 December 2016.


Mr Oswaldo Miguel Junior and Mr Roberto Dos Reis, ANVISA Auditors team from Brazil inspected the plant manufacturing process of Centchroman (Bulk Drug) and Formulation from 03-07 October 2016.


Dasara Celebrations on 10 October 2016.


First Aid Training Class for Factory Employees by Dr A.A. Kavatagimath and Dr P.I.Khadakbhavi on 22 October 2016.


Hindi Fortnight Celebrations on 01 September 2016.

Foundation Stone laying ceremony of the new laboratory building held on 170 ctober 2016.

Training Programme on 'Packaging' on 19 September 2016.

Training Programme on 'Inventory
Management' on 19 September 2016.


Vigilance Awareness Week Celebrations held from 31 October 2016 to 05 November 2016.


Fire Fighting \& Evacuation Drill Training by Mr Jayakumar. P, CPO (National Trainer - SSSDC ) on 27 October 2016.

GMP Training by Mr Dibyendu Adhikari, Manager (Production)on 03 October 2016.


Mahanavami Pooja Celebrations on 10 October 2016.


Vigilance Awareness Week 2016.


Onam Celebrations on 08 September 2016.


Vigilance Awareness Week Pledge on 31 October 2016.

Christmas Celebrations on 22 December 2016.

## SILVER yucos co NDO IS

## INTRODUCING MOODS SILVER



# VIJAY DIWAS 

| UNIT | TEAM MEMBERS A | UST ACHIEVEMENT |
| :---: | :---: | :---: |
| PFT | S. Krishnan Namboodiri, M(Engg) <br> S. Vamanan Namboodni, O4,CuT <br> S. Hariknishnan, SG1, Engg Anil Raj, MG6, BB | Shifting of Semi Automatic HF Welding Machine (New) of Colpitt make from Blood Bag to Cu-T Clean room. <br> As part of installation of Pearl make HF Welding Machine, the semi automatic HF Welding Machine (New) had to be dismantled from the Blood Bag area and re-installed and commissioned at the $\mathrm{Cu}-\mathrm{T}$ clean room. Target period for the said work was 2 weeks and if services of the machine manufacturer, M/s. Colpitt was to be used for shifting, it would have cost approx. Rs. 18 lakhs. Our team comprising the members mentioned dismantled the Electrical, Radio Frequency oscillators \& Pneumatic Lines after tagging each and every line, shifted the machine from Blood Bag clean room and re-installed and successfully commissioned the same in Cu-T Clean Room within one week time. |
| IFC | Gopi Krishnan J, Sr. Prodn. Asst. Sreejith P.M, Prodn. Asst. Vijil Raj M.R, Trainee, Prodn. Ajith R. Nair, Trainee, Engineering Paulson C.A, Trianee, Engineer ing | Highest Ever output (Moulded Quantity) of 23.66 Mpcs in July 2016 <br> Significant Achievement <br> Effective utilization of Moulding Machine running time with less breakdown time loss. <br> Better process control with reduction of Half Product wastage ( $0.36 \%$ ) and moulding and vulcanizing wastage ( $0.45 \%$ ). <br> - Fine tuning of Lifecare Machine maximized the output. |
| KFC | Deepkumar K. U, Supervisor (Production) <br> Anuraj N.R., Supervisor <br> (Production) <br> Ramkumar S.P, Supervisor <br> (Production) <br> Enso Varghese, Supervisor (Production) | a) Achieved highest ever output in a day for electronic testing i.e. 1.1 Mpcs on 23.07.2016. <br> b) Achieved highest ever output in a month for electronic testing i.e. 26.87 Mpcs. In July 2016 ( $3 \%$ increase compared to the achievement of 26.15 Mpcs in June 2016). <br> c) Exceeded 1 Mpcs target for 11 days in the month of July 2016. |




Sales achieved worth Rs. 5 Crore for Pharma in September 2016.

Highest productivity of the month (Sep 2016) in Pharma Division.

Got approval from the Ministry of Ayush, HLL as an empaneled supplier of medicine to the centrally sponsored scheme of National Ayush Mission


$\qquad$


Binish. L BDM (RBD)


Sudhir Singh Rawat DM (GBDD)


Anilkumar. K
Worker Trainee


Dileep .K.S.
Worker Trainee


## Krishnakumar. K

Worker Trainee


Deepak Sahu
Regional Manager
(Marketing)


Sushil Vishwas Mhalunge, Manager (HR)


Anoop. R
Worker Trainee


Enso Varghese Worker Trainee


Lipy Glyco Worker Trainee


Deepak Singh Solanki,
Zonal Manager
(Sales \& Marketing)


Vishal Pandey Sr. Manager (F\&A)


Biju. V.S
Worker Trainee


Jayaraj.M Worker Trainee


Manu. M
Worker Trainee (Pharma Institution)


Binukumar. R
Worker Trainee


Justinraj.C Worker Trainee


Manoj. C
Worker Trainee


Guruvayurappan.G Rohith Sreekumar Personal Assistant(02) BDM (PH)


Vrishni Nandan Upadhyay, Abin Augustine Regional Manager Worker Trainee


David Biju. W
Worker Trainee


Jyothis Krishnan.G Worker Trainee


Ratheesh.S
Worker Trainee


Ajeesh. N
Worker Trainee


Deepu. G.S
Worker Trainee


Kiran B.B.P.
Worker Trainee


Ratheesh .V.S
Worker Trainee


Ratheesh. V.S Worker Trainee


Santheep Viswam. V. S Worker Trainee


Reju Pushkaran Worker Trainee


Santhosh Kumar. R. S
Worker Trainee


Sreejith. S.R Worker Trainee

Sunil. V. Sukumaran Worker Trainee


Shyam. B Worker Trainee



Sutheesh. M.L Worker Trainee


Remesh. R Worker Trainee


Satheesh Kumar. K Worker Trainee


Rakesh Krishna Executive (PPC)


Saran Prakash Worker Trainee


Sreerag. G Worker Trainee


Vijayalekshmi.V Worker Trainee


Sreekumar. K.S Worker Trainee


Riju John. S Worker Trainee


Shanmugha Sundaram. S.A, Worker Trainee


Sujith.R. Nair Worker Trainee


Vineesh. P.V Worker Trainee


Sabu. D.S
Worker Trainee


Sharmila Raghi. S.R
Worker Trainee


Sujith. S
Worker Trainee


Hareesh Kumar. M Worker Trainee


Santhanu. P.N
Worker Trainee


Shibu. $T$
Worker Trainee


Suneesh Madhavan Worker Trainee





Satheeshan. G MG6


Soman .T.
Senior Grade 2


Ravindran Nair. C Foreman


Sukumaran Nair. N Foreman


Sreekumar.J
MG3


Babu. M.C
Foreman


Sreekumar P. S
Supervisor


Umarani. S
MG3


Nandakumar. N Sr. Grade 1


Unnikrishnan. G Officer


Vijayakumar.K.S
Sr. Grade 1

## AFT



Binu Thomas GM


Vinod. G
Manager (Material)


Bennikumar. P
SG 1

Sajit. T
Manager (QA)


Sajith. M.S
DGM (Engineering)

(a)


Benzigar. S.A
SG 1


Tom B Mathew
DGM i/c (Blood Bag
Production)


Sreekala. A Manager (QA\&UnitMR)


Bindhu. D
MG 6


Anilkumar Sr. Manager (Project)


Rahul. R
Manager (Sales)


Bindhu. V. K
MG6


Raji. L
Sr. Manager
(Finanace)


Asajanakan. R
MG5


Asok. L.M
MG 2


Sanu. S
Manager (QA\&PI)


Asok Kumar. R
MG5


Jayakumar. C
SG 1

CORPORATE LADDER




Junitha. T.R
Sr. Manager
(Production)


Sreekantan. C.S AM (Finance)


Soman. P. S
MG5

Reju Skaria GM

B.Gururaja DGM (Sales)



Lijy. T.K
Manager (QA)


Balakrishnan. V
MG5


Krishnan. P
MG5


Sindhu C. Thomas Sr Manager (Finance)

Nevin David. M Manager (QA)


Natesh. K GM

M.R. Salimani Sr. Manager (Store)


Jithesh Prabhu. S.L Manager (IBD)


Johnson.P.V
MG5


Surendran. K. V MG5


Geetha. K.R AM(Finance)


Devaraj. C.R
MG5


Sudeep. B Manager (PPC)


Naresh Kumar. N Manager (Purchase)


Binu Sundar
Manager
(IT \& Store)


Pathru. M.M
MG5


Joseph. T.A MG4


Ranjit.C
Sr. Sales
Coordinator


Deepak Kumar Saroj Manager (Sales)

CORPORATE LADDER


## RETIREMENT



Mohan. C.R DVP


Janardhanan Nair. T Sr Grade 1


Narayanan. K MG6


Raveendran Nair.R MG5


Gopalakrishnan
Nair. P, DGM


Krishnamurthi Sarma. V, Sr. Grade 5


Prabhakaran Nair V
Sr Grade 2


Ravi Kumar. K
MG5


Chandrasekharan Nair. K.N., MG6


Leela. K. Paul Sr. Grade 4


Raju. N Sr. Grade 1


Sarada. L
MG2


Divakaran. C MG5


Mohanan Achary. T Sr. Grade 3


Ramachandran Nair. S MG6


Saseendran Kani. C MG3


Girija Kumary.P
Foreman


Muraleedhara Prasad. B, Sr. Grade 1


Ramakrishnan. B Sr. Grade 5


Shamsudeen. H Sr. Grade 1


Jalajakumari. Y MG6


Nadesan. C MG5


Raveendra Nathan V Sr. Grade 1


Soman. T
Sr. Grade 2



Master Sandeep Piraji Kamble, S/0 Mr Piraji.C.Kamble,
MG-2, Primary Department, HLL-KFB passed the final examination of Bachelor of Engineering in Civil Engineering from Visvesvaraya Technological University, Belgaum in June 2016.


Mrs Gayathri Ganesh, D/o Mrs Jalaja. N, Accounts Section, HLL-PFT has secured 1st Rank in CAllB Examination conducted by Indian Institute of Banking \& Finance during 2015-16.


Mr Ajeesh C.R, S/0 Mr Chandran. S, Primary Production Department HLL-PFT has secured 1st Rank in M Tech from National Institute of Technology, Mangalore.


Mrs S.V. Banu, DGM(R\&D), HLL-PFT has secured First Prize for doing excellent work in Hindi among the Member offices of TOLC (U).


Ms Aswathy. P.J ,D/o Jayakumar A, JG-2, HLL-AFT secured A+ in all subjects in SSLC Examination 2016-2017.


Mr Suraj Dadannavar, S/o Mr S.S. Dadannavar, SG-4, Electrical Department, HLL-KFB has secured 3rd Rank in M.Sc Analytical Chemistry from Mangalore University during the academic year 2015-16.


Ms Alan Surya , D/o Asokan.K, MG-5, FPQA, HL-PFT secured A+ in all subjects in SSLC Examination 2016-2017.


Devarmani. R.L SG-IV, KFB


Karamuse. S.S SG-IV, KFB


Pencil sketch by Ms A.Sreekala, $M(Q A) \& U M R, A F T$


Painting by Ms Keerthana.S, D/o Sumol Saraswathy, DGM (Pkg), PFT


## Why to spend money on energy... when you get it as a freebie!!

Yes you read it right. When we have got Sun; The ultimate source of ENERGY, why to spend money for it.
A novel attempt to utilize sun-light has been successfully implemented in HLL's Peroorkada factory using Lightpipe technology.
Light-pipe is a state of the art technology to tap sun light for indoor illumination.
As an initial step eight numbers of light-pipes are installed at one of the packaging areas at Peroorkada factory. After installing them we are able to completely turn off all conventional lights in this area during day time and thus save a large amount of Electricity. The overall results are truly overwhelming and we are planning to extend it to other areas. Why don't you try it !

"Cleaner energy for a cleaner world."


Shannel K. Andrews
Dy. Manager (Electrical), PFT

## SAYYES



When you are asked a question, does your mind immediately go to a negative answer? Heather Matthews, a leading energy coach and life consultant says that majority of people go for a negative answer when asked a question.

Unnecessary fear rule most of the people says Heather based on his research on positive thinking.

It's quite hard to sway your mind to think positively when it's easier to gravitate towards what is easier to believe-which is the bad things, says Heather.

Heather has given some valuable suggestions to nudge you over to the light side and about saying YES.

## - Nothing to lose

YES, sometimes you lose stability or comfort when you say YES to things like a new job, a new house, new team member, or even a new idea, but the benefits almost always outweighs the risks. By saying NO, you risk being stagnant. That's the worst thing that could happen to you.

- Not failing, Not getting proved wrong

It's dangerous to not want to take risks because that's when you really lose something. You lose your gusto for life, for learning and exploring.

## - People want to be around positivity

Think about the people you like hanging out with the
most. What do they have in common? It's probably because they're fun, they make you laugh, they make you feel light and forget about your problems even for a while, right? The ones who are quick to say NO usually don't get invited out as much as the ones who are game for anything. On the job front, the go-getters are usually the go-to guys of the office. And there's nothing wrong with that.

## - 'YES' opens doors, 'NO' puts up walls

You'll start to notice that when you say YES to something, it snowballs into more things that sound like good ideas. The more you say YES, the more frequently new ideas will come. When you say NO to something or someone, the next time they think of something to ask you, they'll think twice about it - and there's a bigger chance that they won't ask because you have already said NO to them once.

If you want people to keep coming to you, learn to say YES more often. Success is paved by YESes.
If you're more prone to saying YES, to be okay with changes and challenges, you'll open yourself up to more chances at success in all aspects of your life.

When you say YES, conquer your fears, that's when you begin manifesting your dreams into reality. That's when they will come knocking at your door. Lots of times they're already there, but we refuse to let them enter our lives.

So next time you feel the urge to say NO, turn it into a YES instead and see how it changes you.

"Maa Durga"
Mr Dibyendu Adhikari,
Manager (Production), HLL - KFC

"Towards
Fertile Grounds"
Ms Manjari Asok Journalist Trainee
Corporate
Coommunications
HLL-CHO




## स्वास्य मंत्रालय के ‘अमृत’ योजना का प्रथम सालगिरा

स्वास्थ्य मंत्रालय के 'अमृत' (अफोरडबिल मेडिसिन एंड रिलयबिल इंप्लांट्स फोर ट्रीटमेंट) का एक साल पूरा हो गया। कैंसर, हृदयरोग दवाएं,मेडिकल डिस्पोसिबिल्स आदि किफायती दर पर उपलब्ध कराने की योजना अब तक पाँच लाख मरीजों को सहायक बन गयी है और चिकित्सा खर्चों में कुल मिलाकर 30 करोड के लाभ हुए हैं। सम्माननीय केंद्र स्वास्थ्य परिवार कल्याण मंत्री श्री जे.पी. नड्डा ने नवंबर 2015 को एचएलएल द्वारा लागू करनेवाली योजना का प्रारंभ किया था। एचएलएल द्वारा अब तक देश के प्रमुख नगरों में 33 अमृत फार्मसी प्रारंभ किया गया। एचएलएल अगले दो वित्तीय वर्षों में 267 आउट लेट केलिए लक्ष्य करके आगे बढ जाता है। ये गुजरात राज्य भर

में 14 नवंबर, 2016 को प्रारंभित 52 अमृत दीन दयाल फार्मसी के अतिरिक्त हैं।
अस्पतालों में मुफ्त रूप से अनुपलब्ध सभी दवाएं, इंप्लान्ट, सर्जिकल डिस्पोसिबिल आदि अमृत फार्मेसी में मिलेंगे। 22,00 दवाएं, सर्जिकल डिस्पोसिबिल, कार्डियोवासकुलार, कैंसर,
डयबटीस आदि केलिए आवश्यक दवाएं और स्टेन्ट, इंप्लान्ट लगभग 63 प्रतिशत कम दर पर उपलब्ध किया जाता है। कार्य के पहले वर्ष में अमृत फार्मेसियों से 5.14 मरीज़ों को लाभान्वित हुआ है।
$` 48.19$ करोड के अधिकतम मूल्य की दवाएं ${ }^{`} 18.51$ को बेचने के द्वारा मरीजों को ` 29.68 करोड की लाभ हुआ है।
श्री आर.पी.खण्डेलवाल, अध्यक्ष एवं प्रबंध निदेशक ने कहा - पहले वर्ष में ही 5 लाख के अधिक मरीजों को सेवा प्रदान करके ऐसा लक्ष्य प्राप्त करने में अत्यधिक गर्व महसूस करता है।
विविध राज्यों में अधिक फार्मेसियाँ प्रारंभ करने के द्वारा इस संख्या आगे बढ जाएँगे। उन्होंने कहा कि कोई भी मरीज़ों को अवहनीयता के कारण जीवन रक्षा और दवाएं निषेद करना रोकना हमारा लक्ष्य है। दिल्ली के एम्स अस्पताल में प्रथम अमृत फार्मेसी प्रारंभ की गयी। अब दिल्ली में चार फार्मेसियाँ हैं। चंडीगढ़, रायपुर, ऋषिकेश, पुदुचेरी, भोपाल, गुवाहाटी, शिलॉग,इंफाल आदि शहर के मुख्य सरकार अस्पतालों में अमृत आउटलेट खोले गए हैं। नागपूर, पट ना, कोलकाता, मुंबई, तेजपुर, जोरहट्ट, अगरतला आदि युक्त शहर में फार्मेसियाँ जल्दी ही प्रारंभ होंगे।
एचएलएल देश के प्रमुख नगरों में 33 अमृत फार्मेसी प्रारंभ किया गया। एचएलएल अगले दो वित्तीय वर्षों में 267 आउटलेट केलिए लक्ष्य करके आगे बढ जाता है।

## एचएलएल द्वारा तीन देशों में 1.3 दशलक्ष अदद महिला गर्भनिरोधक कंडोम का निर्यात

एचएलएल को, अफ्रीका देश बुर्कीना, फासो, गांबिया और करीबीयन देश डोमिनिकन रिपब्लिक आदि जगहों पर 1.3 दशलक्ष महिला गर्भनिरोधक कंडोम देने का आदेश प्राप्त हुआ। इन देशों में एचआईवी/एड्स को रोकने की वैश्विक योजना के उपलक्ष्य में यह करार मिला है।
एचएलएल को यह करार एम्स्टर्डम मुख्यालय आईडीए फाउंडेशन द्वारा प्राप्त हुआ है। विकासशील देशों को गुणवत्तावाले मेडिकल उपकरण, औषध आदि वितरण करने वाला वैश्विक स्वयंसेवक संघ है आईडीए।
एचएलएल ने महिलाओं के लिए प्राकृतिक रबड आधारित गर्भन्रोधक कंडोमों को स्वयं विकसित किया है। प्रति वर्ष 25 दशलक्ष कंडोमों को विनिर्माण करने की क्षमता रखे वैश्विक गुणवत्तावाली संयंत्र में इनका उत्पादन होता है।
एचएलएल के अध्यक्ष एवं प्रबंध निदेशक श्री आर.पी खण्डेलवाल ने कहा - यह, पिछले मार्च में विश्व स्वास्थ्य संगठन के प्राधिकृत विक्रेता की पदवी मिलने के बाद हमें प्राप्त पहला निर्यात आदेश है। महिलाओं के गर्भनिरोधक कंडोम की आपूर्ति करने के लिए आईडीए से अर्हता प्राप्त संस्थान है एचएलएल। वैश्विक स्तर पर इन कंडोमों का वितरण करने के लिए निविदा प्राप्त करने के आधार पर एचएलएल को यह करार मिला है। उन्होंने कहा कि भविष्य में भी एचएलएल को इस प्रकार का आदेश प्राप्त होने का उम्मीद है। यह आईडीए, वैश्विक स्तर पर, सामाजिक कार्यकलापों के लिए अनुदान प्रदान कर रही संस्थाओं को श्रेणीवार भंडारण सुविधा के माध्यम से उत्पादों का वितरण कर रही संस्था है। इनका प्रचार प्रसार भी आईडीए की जिम्मेदारी है।
एचएलएल द्वारा विनिर्मित महिलाओं के गर्भनिरोधक कंडोमों को यूरोपियन यूणियन और दक्षिण अफ्रीका की मान्यता प्राप्त हुई है। पाँच वर्ष की कालावधि के ये कंडोम पुरुष कंडोमों के समान कार्यक्षम और विश्वसनीय हैं।



एचएलएल लाइफ़केयर लिमिटेड के अध्यक्ष एवं प्रबंध निदेशक श्री आर. पी. खण्डेलवाल एचएलएल इंफ्राटेक सर्वीसस लिमिटेड (हाइट्स) के निदेशक एवं सीईओ श्री एस.एन सातु से 2015-16 वित्तीयवर्ष के लाभांश चेक नोएडा के हाइट्स कॉर्पोरेट कार्यालय से हासिल कर रहे हैं। हाइट्स ने लाभांश के रूप में रु. 34.9 लाख मूल संस्थान को सौंपा दिया। हाइट्स को इस वित्तीय वर्ष में 1960.85 लाख का व्यापारावर्त और कर के बाद 116.6 लाख का लाभ है।

## T <br> HML <br> HLL MEDIPARK LTD

## एचएलएल को मेडीपार्क के निर्माण केलिए केंद्रानुमति; 300 एकड़ प्रदान किया गया।

द्र सरकार ने नवीनतम चिकित्सा उपकरणों के निर्माण के लिए देश के प्रथम मेडीपार्क स्थापित करने की ओर 300 एकड़ भूमि उप पट्टे पर देने की अनुमति एचएचएल को दी है। केंद्र सरकार ने 'मेक इन इंडिया' योजना के अधीन शामिल करके चिकित्सा प्रौद्योगिकी उत्पादन परियोजना मेडीपार्क के निर्माण के लिए एचएलएल को नियुक्त किया। तमिलनाडु के कांचीपुरम जिला में, चेंगलपट्डु में केंद्र स्वास्थ्य एवं परिवार कल्याण मंत्रालय के स्वामित्ववाली भूमि को मेडीपार्क के लिए अनुमति दी गयी है। इसके के साथ-साथ मैक्रो नैदानिक एवं इलाज केलिए अवश्यक पेसमेकर, स्कैनिंग उपकरण, श्वसन उपकरण आदि के आंतरिक उत्पादन में अधिक वृद्धि होगी। पार्क सुसज्जित होते ही तीन हज़ार लोगों को रोज़गार का अवसर मिलेगा।
देश में आधुनिक चिकित्सा उपकरणों के $70 \%$ आयात कर रहा है। श्री आर. पी. खण्डेलवाल ने कहा - आयात खर्च अधिक होने के कारण इन उपकरणों के ज़रिए होनेवाले नैदान एवं चिकित्सा के खर्च महँगे होते हैं। देश में गत वर्ष में 30000 करोड के चिकित्सा उपकरणों की जरूरत थी । श्री आर. पी. खण्डेलवाल ने सूचित किया कि एचएलएल के निर्दिष्ट मेडीपार्क के संस्थापन के बाद, आंतरिक उत्पादन बढने से देश में किफायती दर पर गुणवत्तावाले चिकित्सा उपलब्ध कर सकती है।
एचएलएल 99 वर्ष के पट्टे पर उपलब्ध भूमि पर मेडीपर्क का निर्माण पूरा करने का लक्ष्य करता है। निर्माण केलिए सुसज्जित करने के बाद चिकित्सा उपकरणों के विनिर्माण यूनिट और ज्ञान -सूचना केंद्रों की स्थापना के लिए निवेशकों को सौंपा जाएंगे । निर्दिष्ट मेडीपार्क में एचएलएल को $50 \%$ से अधिक शेयर साझेदारी होता है। तमिनाडु सरकार को $10 \%$ शेयर होगा। निर्माण कदम से कदम सात साल तक पूरा हो जाएगा। मेडीपार्क के निर्माण के द्वारा निवेश के क्षेत्र में भी अधिक उपलब्धियाँ हासिल करने की प्रतीक्षा है।

#   

 ฝிロேコツ றிロகைるめパ














(ে1)






















 тอคว














#   வ๗ஷ゙ 

(BIO










































##   




















#     


#### Abstract

6a                       























##    



（6）श゙nal oron oob




 वัనคกીશる．













 6ゥ









# aqशัన <br>   

(๐)





































#   

## உூயேアणி円ロコロ

（ว）

















































 வவ®இว』



 விกிกักา

## SILVER JJCDS

## INTRODUCING MOODS SILVER



## กUツの＠ฏ゚



TOUCHING 7.4 BILLION LIVES UNCONDITIONALLY...


YEARS OF HLL

HLL Lifecare Limited
(A Government of India Enterprise)

# No <br> Steroids No Side effects 



Saheli Contraceptive Pill

Toll free no.:
18004253223


## 






#   

## 








































 ف๓ア ？




























 2ીโ3๘ศร ？


 வயிรృృઁ゙．

## 


 か．








## 



」





 rovolma

##  

## 






## 













## 



















 -003日,


อேコ












## 

















|  | 2כ以 |  คிరூ』 வழிఉ๙ర |
| :---: | :---: | :---: |
| ఎJoor | வைరెชัర |  <br>  <br>  <br>  <br>  <br>  <br>  <br>  <br>  |




 आ










#  <br>  

## 




 ゆ๐ひฎるるる

2



































## 

## 
























## 

## 














 คังตั".
 इबצஸ\% ब.


















## 

## 



 ๑』ด๐ா.















 ๔ฺวาณวอృดวตต".


## 































## 20 mmins <br>  mीmzo

 คேஅセmsoo @smsl !20









 றற விคி2
 ஷวตั ปปவดร:

## 







## 









4）Лコロ ఉ．





## 5）mS®ロ\}円:













## ควงตสสืดอ กอกกิ

##  <br> 

Q











 झృગ


























 כ

แึ

































## G O L D Medps condoms



TOUCHING 7.4 BILLION LIVES UNCONDITIONALLY...


HLL Lifecare Limited

